Making Corrections to New Business Forms

Annotated Instructions

Click on the form below for easy access to the annotated version:

Application for Deferred Annuity with Multiple Interest Crediting Strategies (FIA)

Flexible Premium Deferred Annuity with Multiple Interest Crediting Strategies - Selection Form

Client Financial Disclosure Information Form

Client Financial Disclosure Information Form for Additional Purchase Payments

Financial Inventory Worksheet

Replacement of Life Insurance of Annuities

Exchange/Rollover/Transfer Request Form



with Multiple Interest Crediting Strategies (FIA)

are needed for corrections and/or blank responses: Great American Life Insurance Company® • Agent, if corrected Overnight Packages: 301 E. Fourth St., 8th Floor, Cincinnati, OH 45202 • None, if blank Fax Number: 855-306-7113 www.GAIGannuities.com Please note if a DOB or SSN is corrected, **Application for Deferred Annuity with Multiple Interest** further documentation may be requested 1. Owner Information if we are unable to verify the information provided. A. Primary Owner If Owner is a Trust, then the Trust must be listed as the sole Primary Bene Street Address City Country _____ E-mail address Phone Birth date Sex ☐ Male ☐ Female SSN/FEIN Mailing Address (if different from street address) State Zip Country trust or estate, or a U.S. corporation, partnership, company or association. Additional may be required for any non-U.S. person.) B. Joint Owner (only available for Non-Qualified contracts) Street Address State Zip Country E-mail address Phone Birth date Sex Male Female SSN/FEIN Relationship to Owner (If not a spouse we must have the Non-Spouse Joint Owner Form completed.) 2. Annuitant Information Street Address State Country ____ E-mail address Phone ____ SSN/FEIN Birth date Sex Male Female Street Address Country ____ E-mail address ____ Phone A6044714NW-1 (Rev. 4/15)

For Sections 1 and 2, the following initials

with Multiple Interest Crediting Strategies (FIA)

3.	Contract Information	For Section 3, the following initials are needed for corrections and/or blank responses:
Α.	Product Name: ☐ American Legend® III ☐ American Valor® 10 ☐ Safe Outlook® ☐ American Custom 10 SM	3AAgent, if corrected, as long as the
В.	Purchase Payment Amount: \$ Check (check here if indirect rollover) Transfer Rollover	product matches the strategy • None, if blank, as long as the product matches the strategy selection form
C.	Tax Qualification for New Annuity (Must select one): Non-Qualified TSA 403(b) Roth 403(b) 457 Traditional IRA Roth IRA SEP IRA SIMI Inherited IRA (Must include an RMD systematic payment election form) Inherited Non-Qualified (Must include an acknowledgement and 72(s) systematic payment election form) Please check the product guide on www.GAIGannuities.com for available tax qualified	20
D.	Riders (Riders not available for all ages and not available in all states): American Custom 10 Simple Income Option SM If this Rider is elected, you must complete Section 3A on the Stra	3E-H • None
E. F.	Stacked Income Option SM If this Rider is elected, you must complete Section 3B on the Strate Cumulative Free-Withdrawal Option If this Rider is elected, you must complete Section 3C on the Strate Legacy Income Option SM If this Rider is elected, you must complete Section 3D on the Strate All Other Products IncomeSustainer Plus Rider If this Rider is elected, you must complete Section 3A on the Strate IncomeSecure Mider If this Rider is elected, you must complete Section 3B on the Strate Inheritance Enhancer Mider If this Rider is elected, you must complete Section 3C on the Strate Inheritance Enhancer Mider If this Rider is elected, you must complete Section 3C on the Strate Inheritance Enhancer Mider The source of funds for this transaction is: The purpose of this transaction:	tegy Selection Form. tegy Selection Form. tegy Selection Form.
G. H.	Brokerage ID (if applicable): Special Requests (Subject to Home Office Approval)	
A6044714	NW-1 2	(Rev. 4/15)

with Multiple Interest Crediting Strategies (FIA)

		Verification of Owner Identi	ification (must complete	all sections)	For Section 4, the following initials are needed for corrections and/or blank responses:
	A .	Owner Driver's License/State ID	State/Country:	Nun	Agent, if corrected
		☐ Passport	Expiration Date:	 Dat	• None, if blank
		Other (photo ID)	·		
		☐ Owner is an entity legal doc	ument(s) attached (e.g. Articles of	Incorporation Trust Agree	ment etc.)
	В.	Occupation:			
		Fuenda veni			
			or TSA to TSA transfer cases the previo		
	C.	Joint Owner Driver's License/State ID	State/Country:	Num	
		Passport	Expiration Date:	Date	e Issued:
		Other (photo ID)			
	D.	Occupation:			
		Employer:			
		Retired Yes No			
	5.	Existing Insurance/Replace applications signed in AL, AR, C	ement		
		A. Yes No Do you force with this Company or a lf "Yes", complete the Important and read the Notice to you unless annuity contract has Joint Own	nt Notice Replacement of Life s you voluntarily waive this step.	Insurance or Annuit	ties. Your agent must present insurance policy or individual
	For	r applications signed in DE, GA, IE B. Yes No Will thi Company or any other Com	is contract replace or use cash v		only question B. If life insurance or annuity with this
		If "Yes", please provide compa Notice. If the existing life insur sign the replacement form.		•	
		Company	Pol	icy/Contract #	
		Company	Pol	icy/Contract #	
needed respons	for corre	ne following initials are ections and/or blank			
	e , if blar				
	A604471	4NW-1	3		(Rev. 4/15)

with Multiple Interest Crediting Strategies (FIA)

6. Beneficiary (P-Primary, C-Contingent)

If the beneficiary listed below is not designated as Primary or Contingent beneficiary designation. All shares will be divided equally unless otherwise noted in the space p

A joint owner will be the sole Primary Beneficiary, notwithstanding any designation r

List additional beneficiaries on the Additional Beneficiary Designation Form. Share/F beneficiary is a trust, list the name of the trust, name(s) of the current trustee(s), and provide a notarized trust certification or copies of the first page and signature

For Section 6, the following initials are needed for corrections and/or blank responses:

- Client, if a percentage is corrected or if a new person is added
- Agent, if the spelling of the name is
- None, if anything other than the percentage or name is corrected

If the owner of the contract applied for is a trust, the trust must be designated as the sole Primary Beneficiary.

The owner agrees that, in the event that the owner should die before the annuity contract is issued, this designation shall be treated as a transfer on death designation for any funds properly received by the Company intended for this annuity contract. Accordingly, it is agreed that the Company will pay such funds to the joint owner, or if none, then to the person(s) designated as beneficiary below.

☐ P ☐ C Share/Percentage	% □ P □ C Share/Percentage 9
Name	Name
Address	Address
Country Phone	Country Phone
E-mail address	E-mail address
SSN Birth date	SSN Birth date
Relationship	Relationship
☐ P ☐ C Share/Percentage	
Name	
Address	
Country Phone	Country Phone
E-mail address	E-mail address
SSN Birth date	
Relationship	Relationship
☐ P ☐ C Share/Percentage	% P C Share/Percentage %
Name	Name
Address	
Country Phone	Country Phone
E-mail address	E-mail address
SSN Birth date	SSN Birth date
Relationship	

with Multiple Interest Crediting Strategies (FIA)

6. Beneficiary (continued)		needed for corrections and/or blank responses:		
☐ P ☐ C Share/Percentage%	☐ P ☐ C Shai	· · · · · · · · · · · · · · · · · · ·		
Address	Address	if a new person is added • Agent, if the spelling of the name is		
		corrected		
Country Phone	Country	None, if anything other than the percentage or name is corrected		
E-mail address	E-mail address			
SSN Birth date	SSN	Birth date		
Relationship	Relationship			
7 Notices (Please review the notice that applied	s to your state)			

For Section 6, the following initials are

ALL STATES:

Patriot Act Notice:

To help the government fight the funding of terrorism and money laundering activities, Federal law requires us to obtain all relevant customer-related information necessary to run an effective anti-money laundering program.

What this means to you: When submitting an application, we ask that the producer obtain the owner's name, street address, date of birth, tax identification number and other customer-related information that will allow us to identify the customer and fulfill our obligations under Federal law. Picture documentation, such as a driver's license or other identifying documents, will be used to verify the information given at the time of the sale.

Alabama Residents: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or who knowingly presents false information in an application for insurance is guilty of a crime and may be subject to restitution fines or confinement in prison, or any combination thereof.

Arkansas, Louisiana and Rhode Island Residents: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

California Residents Age 65 or Older: The sale or liquidation of any stock, bond, IRA, certificate of deposit, mutual fund, annuity, or other asset to fund the purchase of an annuity or life insurance product may have tax consequences, early withdrawal penalty, or other costs or penalties. We recommend that you consult independent legal or financial advice before selling or liquidating any assets to fund the purchase of any life insurance or annuity product.

Colorado Residents: It is unlawful to knowingly provide false, incomplete, or misleading facts or information to an insurance company for the purpose of defrauding or attempting to defraud the company. Penalties may include imprisonment, fines, denial of insurance and civil damages. Any insurance company or agent of an insurance company who knowingly provides false, incomplete, or misleading facts or information to a policyholder or claimant for the purpose of defrauding or attempting to defraud the policyholder or claimant with regard to a settlement or award payable from insurance proceeds shall be reported to the Colorado Division of insurance within the Department of Regulatory Agencies.

with Multiple Interest Crediting Strategies (FIA)

7. Notices (continued)

Delaware Residents: Your civil union partner, as defined by Delaware law, has the same rights as a spouse to succeed to the of ownership the Contract after your death. However, if the successor owner is not your spouse as defined by federal tax law, then Contract values must be distributed after your death under the rules that apply to the distribution of a death benefit for a non-spouse beneficiary. In the case of a tax-qualified contract, a beneficiary who is not your spouse as defined by federal tax law does not have the same transfer or rollover rights as a spouse. Same-sex spouses and civil union partners are encouraged to consult with a tax advisor prior to the purchase of this annuity contract.

Illinois Residents: In some cases, your spouse or civil union partner, as defined by Illinois law may succeed to the ownership of the Contract after your death. However, if the successor owner is not your spouse as defined by federal tax law, then Contract values must be distributed after your death under the rules that apply to the distribution of a death benefit for a non-spouse beneficiary.

Kentucky Residents: Any person who knowingly and with intent to defraud any insurance company or other person files a insurance or statement of claim containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime.

Tennessee Residents: It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties may include imprisonment, fines, or a denial of insurance benefits.

Oklahoma Residents: WARNING: Any person who knowingly and with intent to injure, defraud or deceive any insurer, makes any claim for the proceeds of an insurance policy containing any false, incomplete or misleading information is guilty of a felony.

A6044714NW-1 6 (Rev. 4/15)

with Multiple Interest Crediting Strategies (FIA)

8. Agreement

I certify that I have read the statements and that my answers to the questions on this at the best of my knowledge and belief.

For single premium annuity products:

I understand that the annuity for which I am applying is a single premium deferre crediting strategies. I understand that the values of the annuity may be affected I understand that the annuity does not directly participate in equity of debt invest guaranteed minimum surrender value is guaranteed, and that the other values are representations or warranties.

For flexible premium annuity products:

I understand that the annuity for which I am applying is a flexible premium deferr crediting strategies. I understand that the values of the annuity may be affected I understand that the annuity does not directly participate in equity or debt invest guaranteed minimum surrender value is guaranteed, and that the other values ar representations or warranties.

For Section 8, the following initials are needed for corrections and/or blank responses:

8A-B

- · Agent, if corrected
- None, if blank

8C-I

- · Client, if corrected
- None, if blank

8E

- None, if blank
- Other, if corrected (whoever the title refers to needs to initial i.e. plan administrator)

For annuities with a market value adjustment feature:

I UNDERSTAND THAT WITHDRAWALS FROM THE CONTRACT AND A FULL SURRENDER, MAY BE SUBJECT TO A MARKET VALUE ADJUSTMENT AND AN EARLY WITHDRAWAL CHARGE.

I received and reviewed a Disclosure Document that includes information about my annuity contract, its benefits, and the fees and charges that apply to it.

By signing below, I also authorize any law enforcement agency, public or private institution, information service bureau or other entity contacted by the Company to furnish information sufficient to confirm my personal information as required by Federal law. I hereby release all persons, agents and agencies, and entities providing confirming information from any and all liability arising out of the request for or the release of confirming information.

A.	Signed at (city)	_ В.	(state)	
C.	Owner's Signature			Date
D.	Joint Owner/Plan Administrator's Signature			Date
E.	(if applicable) Title			
SIG	DITIONAL FORMS OR DOCUMENTATION WILL BE REQUIRED TO NING WHERE THE OWNER IS A TRUST, CORPORATION OR OTI TORNEY IS BEING USED.			
	ASE INCLUDE THE STRATEGY SELECTION FORM WITH THIS ADCESS YOUR CASE WITHOUT THIS FORM.	PPLIC	CATION. WE W	VILL NOT BE ABLE TO

A6044714NW-1 7 (Rev. 4/15)

with Multiple Interest Crediting Strategies (FIA)

9. Agent's Statement		re	responses:			
I/we hereby certify that in connection with	-	e owner(s) herein,	•			
previously approved by the Company and ("Sales Material means a sales illustra						
completed or provided by the Compar			,			
the contract purchased).						
I/we further certify that this transaction is appropriateness of replacements.	in accord with the Compar	ny's written statement	with respect to the acceptability and	d		
Questions A and B below must	be completed to the	best of your know	wledge.			
A. Yes No Does the owner this or any other company?	er have any existing life ins	urance policies or ann	nuity contracts currently in force with	ı		
B. Yes No Will this contra other company?	ct replace or use cash valu	ues of any existing life	insurance or annuity with this or an	ıy		
If the owner(s) does have existing life ins		·				
forms to the owner(s) (unless voluntarily purchased is intended to replace or use of			, ,			
please complete the appropriate replacer		ine insurance or arm	any with this of any other company,			
If the Contract applied for replaces any energiewed the potential advantages and di	-		other company, I attest that I have			
1 st Agent's Name (please print full	name)					
Agent's Signature		Age	ent Code #	_		
Phone E-mail	l address		Commission Split	%		
Phone E-mail 2 nd Agent's Name (please print full	nama)		Commission Split	<u>%</u>		
	name)		Commission Split	<u>% </u>		
2 nd Agent's Name (please print full Agent's Signature	nama)		ent Code #	<u>% </u>		
2 nd Agent's Name (please print full Agent's Signature	name)	Age	ent Code #	<u></u>		
2 nd Agent's Name (please print full Agent's Signature Phone E-mail	name)	Age	ent Code # Commission Split or Section 10, the following initeded for corrections and/or b	%		
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For Section 9, the following initials are

Flexible Premium Deferred Annuity

with Multiple Interest Crediting Strategies - Selection Form

Great American	Life Insurance Con	npany®		For Section 1, the following initials are
American Lege	end® III Individual D	eferred Annuity		needed for corrections and/or blank
Administrative Address	s: P.O. Box 5420, Cincinnat	i, Ohio 45201-5420		responses:
Flexible P	remium Deferred A	nnuity with Multiple	Interest Crediting	St. • None
1. Owner				
Primary Owner			, ,	le for non-qualified contracts)
Name			Name	
Address	01.1		Address	
City	State	Zip	City	State Zip
SSN			SSN	
	Selection (Please indicate in	whole percentages only.) se payment account value ma	y he applied subject to the te	For Section 2, the following initials are
the percentage ti	hat you want applied to each	n strategy. Your selections mu	ist be indicated in whole perc	
Initial Interest S	trategy(ies) – Percentage	of Purchase Payment Accor		responses:
Declared Rate Str	• • • • • • • • • • • • • • • • • • • •		%	Sol sell
	Point-to-Point Indexed Strat Monthly Sum Indexed Strate	•		• Client, if corrected and the agent is
	th Point-to-Point Indexed State	0,		mo Hot property authorized in Section 4
		Annual Point-to-Point Indexed		• Agent , if corrected and the agent is
Strategy	g		<u></u> %	properly authorized in Section 4 None, if blank
S&P Risk Control	Annual Point-to-Point with P	articipation Rate	%	Averag
		Total (must equal 100%)	%	For more information, visit www US.SPIndices.com and search keyword SPXAV10P.
3. Rider Selection	(Please choose A, B or C bel	ow only if purchasing the Incon checked. Not available in all sta	neSustainer® Plus, IncomeSec	ures or laboritance Enhancers and oncure that
		ct one). I understand that an a		ale For Section 5, the following initials are
increase and oth	er rider features may be affe	cted if I elect to reset the ride		needed for corrections and/or blank
Insured's spouse				responses:
	e cure guaranteed income ric	ncome and death benefit ride	Available for ages 50–85.	Olient
		ath benefit rider. Available for a	nges 50-85.	• Client
	of Insured*:			
*Complete ONLY	IF InheritanceEnhancer Ric	der is selected. Designate a h	uman being who is an owner	or joint owner. If the owner is not a human
being, designate	an annuitant or joint annuita	int.	-	tions that apply to your rider.
4. Agreement	riease read your rider for	definitions and complete te	ernis, conditions and limita	tions that apply to your nuer.
	oos that Groat Amorican Life	is authorized to process the s	elections set out above, and t	oh For Section 4, the following initials are
		nerican Life harmless against a		
	• • • • • • • • • • • • • • • • • • • •	-		recognition corrections and/or blank
	er: Initial here if you wish to a gy selections on your behalf	authorize the agent/producer in for this contract.	identified on the application/r	с ці -
Joint	owner (if applicable): Initial	here if you wish to authorize	the agent/producer identified	on • Client
		n your behalf for this contract		
Own	er's signature		Joint owner's signa	sture (if applicable)
	or o digitature			ture (ii applicable)
Date			Date	
POOR'S DEPOSITORY RE ("Dow Jones"); and these to sponsored, endorsed, sold	ECEIPTS® are registered trademark rademarks have been licensed for u or promoted by SPDJI, Dow Jones	s of Standard & Poor's Financial Ser use by SPDJI and sublicensed for cer	rvices LLĆ ("S&P"); Dow Jones® is a rtain purposes by Great American Li none of such parties make any repr	ndard & Poor's®, S&P®, S&P 500®, SPDR® and STANDARD & registered trademark of Dow Jones Trademark Holdings LLC fe. Great American Life's American Legend III is not esentation regarding the advisability of investing in such
S1101315NW				

Client Financial Disclosure Information Form

Client Financial Disclosure Information (CFD)

Instructions: Complete this form in its entirety for all IRAs and non-qualified sales, including tran submit it with the application. Provide combined information for the owner and his or her spouse/doi owner is to be a revocable trust, responses should be based on the trust settlor's/grantor's over

For Sections A-E, the following initials are needed for corrections and/or blank responses:

- Client, if corrected and questions A1, A6, A11, B1-4 and C2
- Agent, if corrected (excluding

o be an irrevocable trust, use Form D2658916NW. Owner/joint owner information			questions A1, A6	6, A11, B1-4 and
Owner's name	SSN	Age	• None, if blank	
			□ Un	employed or Retired
Joint owner's Name	SSN	Age	Employed: ☐ Full ☐ Un	time
A. Financial status				
1. Monthly spendable income (<i>If \$0 to \$2,500 is selected, a</i> □ \$0-\$2,500 (FIW required) □ \$2,501-\$5,000 □ \$				nitted with this CFD.
2. Will the purchase of this annuity reduce your monthly spe	endable income? Ye	s 🗖 No		
 Do you anticipate any significant decrease in your month in income) during the next 10 years? ☐ Yes ☐ No If 		liquid assets (e.g. inc	rease in expenses or de	crease
4. What is your marginal federal tax rate? \Box 0%-15%	□ 16%-25% □ 26%-	33% □ 33% and	over	
5. Do you expect a change to your marginal federal tax rate	? ☐ Yes ☐ No If ye	s, explain:		
6. Approximate household net worth – total net assets (other than mortgage or other debt owed on your primary reside <i>CFD.</i>) \$0-\$100,000 (FIW required) \$100,001-\$250,000	ence) (If \$0 to \$100,000	is selected, a FIW I		
7. Investment experience	☐ 7-10 years ☐ 10+	years		
8. Risk tolerance Limit risk/low to moderate growth potential Mode High risk/maximum growth potential, explain annuity		growth potential		
9. Housing Rent Own (no mortgage) Own (mortgage is Own (mortgage is 50% or more of estimated value)				
10. Investment portfolio (bonds, CDs, savings, stocks and ot ☐ Less than \$50,000 ☐ \$50,000-\$99,999 ☐ \$100,			J \$500,000+	
11. Cash, savings, money market funds and other cash equir completed and submitted with this CFD.) \$0-\$10,000 (FIW required) \$10,001-\$25,000	, .	,,,		
12. Retirement plans ☐ None ☐ \$0-\$50,000 ☐ \$50,0	001+			
13. Life insurance ☐ None ☐ \$0-\$50,000 ☐ \$50,001	I-\$100,000 □ \$100,0	01+		
14. Health of owner☐ Good to excellent health☐ Fair to poor health☐ Fair to poor health	Chronic serious health p	roblems 🗖 nursing l	nome dependent	
 15. Health of spouse of owner and/or joint owner (must chec □ N/A □ Good to excellent health □ Fair to poor h 			Nursing home depender	t
_				

Client Financial Disclosure Form

3.1		are needed for corrections and/or bl
	Purchase information	responses:
1.	Total purchase payment \$	• Client, if corrected and question A6, A11, B1-4 and C2
2.	Purchase payment as a percentage of net worth (total purchase payment divided by approximate selected, a FIW must be completed and submitted with this CFD.) 1%-10% 11%-20% 21%-30% 31%-40% 41%-50% 51%+ (FIW requ	 Agent, if corrected (excluding questions A1, A6, A11, B1-4 and C None, if blank
3.	What percentage of your total investment portfolio (including cash value of insurance policies) is the selected, a FIW must be completed and submitted with this CFD.) □ 0%-10% □ 11%-25% □ 26%-50% □ 51%+ (FIW required)	he potential annuity purchase? (If 51%+ is
4.	Value of all annuities owned by you as a percentage of your net worth (including the purchase of selected, a FIW must be completed and submitted with this CFD.) □ 0%-10% □ 11%-25% □ 26%-50% □ 51%+ (FIW required)	this annuity). (If 51%+ is
C. I	Financial objectives and considerations	
1.	What is the intended use of this annuity? (check all that apply) □ Death benefit □ Growth potential □ Immediate income □ Lifetime income □ Safety □ Medicaid □ Veterans Administration □ Other, explain:	☐ Tax-deferred growth
2.	Do you have sufficient available cash, liquid assets or other sources of income for current and future mergencies other than the money that you plan to use to purchase this annuity contract? (If "No and submitted with this CFD.) Yes No (FIW required) If no, explain:	
3.	What other financial products do you currently own? (check all that apply) □ None □ Fixed annuities □ Variable annuities □ Savings/Checking □ Life insurance □ Stocks/Bonds/Mutual funds □ Other, explain:	☐ Certificates of deposit
4.	What other financial products have you previously owned? (check all that apply) ☐ None ☐ Fixed annuities ☐ Variable annuities ☐ Savings/Checking ☐ Life insurance ☐ Stocks/Bonds/Mutual funds ☐ Other, explain:	☐ Certificates of deposit
5.	What is your source for this annuity's purchase payment? (check all that apply) ☐ Another annuity ☐ Certificates of deposit ☐ Home equity loan ☐ Life insurance ☐ R ☐ Savings/Checking ☐ Stocks/Bonds/Mutual funds ☐ 401 Plan ☐ Other, explain:	everse mortgage/Home
6.	Are there fees, penalties, surrender charges or other costs associated with the source of funds inc ☐ Yes ☐ No	
	If yes, please provide the total of such costs \$ and the percentage this re	presents %.
	Accessing your money	
D. /	How do you anticipate taking distributions from this annuity? (check all that apply) ☐ Annuitize ☐ Free withdrawals ☐ Immediate income ☐ Leave to beneficiary ☐ Loans ☐ Partial surrenders above free withdrawal ☐ Required minimum distribution ☐ Systematic	
D. <i>I</i>	☐ Annuitize ☐ Free withdrawals ☐ Immediate income ☐ Leave to beneficiary ☐ Loans	

Client Financial Disclosure Form

E. Replacement			For Sections A-E, the following initial are needed for corrections and/or bla responses:
 Have you ever exchanged or rep No Yes, within the last 5 years Yes, more than 5 years ago 	placed an annuity?		 Client, if corrected and questions A6, A11, B1-4 and C2
Is another annuity a source for the source of the so	his annuity's purchase paymer	nt?	 Agent, if corrected (excluding questions A1, A6, A11, B1-4 and C None, if blank
If yes, please complete quest	tions a) through d) helow cou	mnlataly	rtorio, ii biarik
a) What benefits with the other	er annuity will you lose? (must	-	explain:
b) What type of annuity is bei☐ Fixed annuity ☐ Fixed ind	ing replaced? lexed annuity □ Variable and	nuity	
c) Which of the following is true replaced? (must choose one of line line) Increased cost and increased)		ity being purchased and the annuity being
		similar benefits	explain:
purchased? (must choose on GMIR for annuity being replaced GMIR for annuity being GMIR for annuity GMIR for an	aced is lower aced is the same		er, lower, or the same as the annuity being
☐ GMIR for annuity being replaced.	aced is higher If higher; plea	ase provide GMIR for annuity bein	g replaced:%.
signed and dated the same day as th that I should consult my tax advisor reg	ne application. To the best of m	ny knowledge and belief, the information	
signed and dated the same day as th that I should consult my tax advisor reg nsurance contract.	ne application. To the best of marding possible tax implications	ny knowledge and belief, the informatic of the purchase of an annuity or the e	on above is true and complete. I understand exchange of an existing annuity of life The following initials are needed for corrections to the signature lines:
signed and dated the same day as the hat I should consult my tax advisor regnsurance contract. Dwner's signature	ne application. To the best of m	ny knowledge and belief, the information	The following initials are needed for corrections to the signature lines: • Client, if owner's signature, joir owner's signature and/or date is
	ne application. To the best of me parding possible tax implications Date	ny knowledge and belief, the informatic s of the purchase of an annuity or the e Joint owner's signatur	on above is true and complete. I understand exchange of an existing annuity of life The following initials are needed for corrections to the signature lines: • Client, if owner's signature, join
signed and dated the same day as the hat I should consult my tax advisor regnsurance contract. Dwner's signature	ne application. To the best of me parding possible tax implications Date	ny knowledge and belief, the informatic s of the purchase of an annuity or the e Joint owner's signatur	The following initials are needed for corrections to the signature lines: • Client, if owner's signature, join owner's signature and/or date is corrected • Agent, if agent's signature and
igned and dated the same day as the nat I should consult my tax advisor regresurance contract. Dwner's signature	ne application. To the best of me parding possible tax implications Date	ny knowledge and belief, the informatic s of the purchase of an annuity or the e Joint owner's signatur	The following initials are needed for corrections to the signature lines: • Client, if owner's signature, join owner's signature and/or date is corrected • Agent, if agent's signature and
signed and dated the same day as the hat I should consult my tax advisor regnsurance contract. Dwner's signature	ne application. To the best of me parding possible tax implications Date	ny knowledge and belief, the informatic s of the purchase of an annuity or the e Joint owner's signatur	The following initials are needed for corrections to the signature lines: • Client, if owner's signature, join owner's signature and/or date is corrected • Agent, if agent's signature and
signed and dated the same day as the hat I should consult my tax advisor regnsurance contract. Dwner's signature	ne application. To the best of me parding possible tax implications Date	ny knowledge and belief, the informatic s of the purchase of an annuity or the e Joint owner's signatur	The following initials are needed for corrections to the signature lines: • Client, if owner's signature, join owner's signature and/or date is corrected • Agent, if agent's signature and
signed and dated the same day as the that I should consult my tax advisor reginsurance contract. Owner's signature	ne application. To the best of me parding possible tax implications Date	ny knowledge and belief, the informatic s of the purchase of an annuity or the e Joint owner's signatur	The following initials are needed for corrections to the signature lines: • Client, if owner's signature, join owner's signature and/or date is corrected • Agent, if agent's signature and
signed and dated the same day as the hat I should consult my tax advisor regnsurance contract. Dwner's signature	ne application. To the best of me parding possible tax implications Date	ny knowledge and belief, the informatic s of the purchase of an annuity or the e Joint owner's signatur	The following initials are needed for corrections to the signature lines: • Client, if owner's signature, join owner's signature and/or date is corrected • Agent, if agent's signature and
signed and dated the same day as the hat I should consult my tax advisor regnsurance contract. Dwner's signature	ne application. To the best of me parding possible tax implications Date	ny knowledge and belief, the informatic s of the purchase of an annuity or the e Joint owner's signatur	The following initials are needed for corrections to the signature lines: • Client, if owner's signature, joi owner's signature and/or date is corrected • Agent, if agent's signature and

Client Financial Disclosure Form

For Additional Purchase Payments

D2662316NW

Client Financial Disclosure Information for Additional Purchase Payments (CFD Add)

Instructions: Please submit this form when making an additional purchase payment to an permits multiple payments. Complete and submit this form in its entirety for additional purcha non-qualified, including transfers/rollovers to existing contracts. Existing contracts issued in submit this form in its entirety for all transfers/rollovers/exchanges. Provide combined information and the province of the payment of the payment is to be an irrevocable trust.

For Sections A-B, the following initials are needed for corrections and/or blank responses:

• Client, if question A1 is corrected

05/16

- Agent, if corrected (excluding question A1)
- None, if blank

Owner/joint owner information Owner's name	SSN	Age	Existing Contract #	Employed:		☐ Part time
A. Purchase information					□ Onemplo	yea or recircu
I. Total amount of additional purchas A Financial Inventory Worksheet by Great American Annuity Grou	(FIW) is required for all pen			ined value o	f \$250,000 or n	nore, issued
2. What is your source for this annuit ☐ Another annuity ☐ Certificate ☐ Savings/Checking ☐ Stocks/	s of deposit 🔳 Home equ	ity loan 🗖	Life insurance ☐ Rev	erse mortgag	e/Home	
 Are there fees, penalties, surrende ☐ Yes ☐ No 	r charges or other costs ass	ociated with	the source of funds indic	ated in questi	on 2 above?	
If yes, please provide the total of s	uch costs \$	and	the percentage this repr	esents	<u>%</u> .	
B. Replacement						
 Have you ever exchanged or repla No Yes, within the last 5 years Yes, more than 5 years ago 	ced an annuity?					
 Is another annuity a source for this Yes No If yes, respond to all of the follo a. What benefits with the other ar None Enhanced death 	wing questions. nuity will you lose? (must cl	hoose one)		, explain:		
 b. What type of annuity is being re Fixed annuity Fixed index 	eplaced?	ŭ		· -		
c. Which of the following is true re replaced? (must choose one)	•	,	fits between the annuity	purchased ar	nd the annuity I	being
Increased cost and increasedSimilar cost and increased to				explain:		
 d. Is the guaranteed minimum integrurchased? (must choose one GMIR for annuity being replacementary 	e) aced is lower aced is the same					
☐ GMIR for annuity being repla	aced is higher <i>If higher, ple</i>	ease provide	GMIR for annuity bein	g replaced:_		<u>%</u> .
Please note: All questions must be and not in good order and will not be consi of my knowledge and belief, the informati objective, risk tolerance, and financial information implications of the purchase of an annuity	dered. This form must be si on above is true and complete ormation continues to be accur	gned and da ; and the info ate. I unders	ted the same day as you rmation I previously proviously and that I should consult	corre	ctions to the lient, if ow ner's signarected	itials are needed ne signature lines ner's signature, j ture and/or date
Owner's signature	Date	Join	t owner's signature(gent, if ago e is correc	ent's signature ar ted
Agent's signature	Date		nt number			

Fixed annuity • P.O. Box 5420, Cincinnati, Ohio 45201-5420 • Fax (855) 306-7113

Financial Inventory Worksheet

Financial Inventory Worksheet

corrections and/or blank responses:

The following initials are needed for

•	A	ger	nt.	if	СО	rre	ect	tec	

Required for all IRA and no Required when all active a May be requested for IRA a	• None, if blank				
imay be requested for fixe a	and non-qualified sales lower than \$250,	000.			
A. MONTHLY SPENDABLE INCOM Include spouse/partner	ΝE				
Monthly Household Income Salary/Wages Social Security Benefit Pension/Retirement Benefit Interest/Dividend Income Rental Income Other Total Income	\$ \$ \$ \$ \$	Monthly Living Expenses Rental/Mortgage Payment Utilities/Transportation/Food Credit Card Repayment Other Debt Repayment Healthcare and Health Ins. Taxes (property and income) Other Total Expenses	\$ \$ \$ \$ \$ \$		
MONTHLY SPENDABLE INCOME \$ \$ = \$ Total Income					
B. HOUSEHOLD NET WORTH Do not include mortgages on primar	ry residence, personal belongings or p	personal property such as jewelry	furnishings and vehicles.		
Assets		Debts			
Funds used for this purchase	\$	Mortgage Loan \$			
Checking/Savings/Money Markets	\$	(Exclude primary residence)			
Stocks/Bonds/Mutual Funds/CDs	\$				
All Annuities within Surrender	\$	Home Equity Loans \$			
(Excluding this purchase)	•				
All Annuities Out of Surrender	\$				
Other Retirement Acct. Balances Real Estate	\$ \$				
(Exclude primary residence)	Ψ	Total Debt \$			
Life Insurance Cash Values	\$	HOUSEHOLD NET WORTH			
Business Equity	\$				
Other	\$	\$ \$ Total Assets Total	Debt = \$ Household Net Worth		
Total Assets	\$	Total ครรษเร	Debt Household Net World		
Agent Comments:					
Client Name:	Policy Number:				
Agent Signature:	Date:				
		-			

Replacement of Life Insurance or Annuities

☐ Annuity Investors	Life Insurance Company	☐ Great American Lif	e Insurance Company			
IMPORTANT NOTICE Replacement of Life Insurance or Annuities						
This document must be signed by the applicant and the producer, if there is one, and a copy left with the applicant.						
		e cases this purchase may curring. Financed purchases are				
A replacement occurs when a new policy or contract is purchased and, in connection with the sale, you discontinue making premium payments on the existing policy or contract, or an existing policy or contract is surrendered, forfeited, assigned to the replacing insurer, or otherwise terminated or used in a financed purchase						
A financed purchase occurs when the purchase of a new life insurance policy involves the withdrawal or surrender of or by borrowing some or all of the policy values, including accexisting policy, to pay all or part of any premium or payment due on the new policy. A fin			For Questions 1 and 2 and the t in the middle of the form, the fol initials are needed for correction blank responses:	lowing		
You should carefully consider whether a replacement is in your best interests. You will p may be surrender costs deducted from your policy or contract. You may be able to make or contract to meet your insurance needs at less cost. A financed purchase will reduce to and may reduce the amount paid upon the death of the insured.			Agent, if corrected None, if blank			
	e effects of replacements befor ensider the questions on the bac		decision and ask that you answer			
 Are you considering discontinuing making premium payments, surrendering, forfeiting, assigning to the insurer, or otherwise terminating your existing policy or contract? ☐ Yes ☐ No 						
 Are you considering using funds from your existing policies or contracts to pay premiums due on the new policy or contract? ☐ Yes ☐ No 						
If you answered "Yes" to either of the above questions, list each existing policy or contract you are contemplating replacing (include the name of the insurer, the insured or annuitant, and the contract or policy number if available) and whether each contract or policy will be replaced or used as a source of financing:						
Insurer Name	Contract or Policy #	Insured or Annuitant	Replaced (R) or Financing (F)			
1.						
2.						
3.						
Make sure you know the facts. Contact your existing company or its agent for information about the old policy or contract. If you request one, an in-force illustration, policy summary or available disclosure documents must be sent to you by the existing insurer. Ask for and retain all sales material used by the agent in the sales presentation. Be sure that you are making an informed decision. The Agent must initial corrections to this question. I certify that the responses herein are, to the best of my knowledge.						
Applicant's Signature and Printed Name			 Date			
Joint Applicant's Signature and Printed Name			The following initials are needed corrections to the signature lines			
Agent's/Producer's Signature	and Agent's/Producer's Printed	Name	signature dates:			
l do not want this notice read aloud to me (Applicants must initial only if t aloud.)			 Client, if owner's signature, j owner's signature and/or signa date is corrected 	ature		
L2600613NW 1 signed notice 1 signed notice 1 signed notice			Agent, if agent's signature a signature date is corrected	nd/or		

Replacement of Life Insurance or Annuities

A replacement may not be in your best interest, or your decision could be a good one. You should make a careful comparison of the costs and benefits of your existing policy or contract and the proposed policy or contract. One way to do this is to ask the company or agent that sold you your existing policy or contract to provide you with information concerning your existing policy or contract. This may include an illustration of how your existing policy or contract is working now and how it would perform in the future based on certain assumptions. Illustrations should not, however, be used as a sole basis to compare policies or contracts. You should discuss the following with your agent to determine whether replacement or financing your purchase makes sense:

PREMIUMS:

Are they affordable?

Could they change?

You're older —are premiums higher for the proposed new policy?

How long will you have to pay premiums on the new policy? On the old policy?

POLICY VALUES:

New policies usually take longer to build cash values and to pay dividends.

Acquisition costs for the old policy may have been paid; you will incur costs for the new one.

What surrender charges do the policies have?

What expense and sales charges will you pay on the new policy?

Does the new policy provide more insurance coverage?

INSURABILITY:

If your health has changed since you bought your old policy, the new one could cost you more, or you could be turned down.

You may need a medical exam for a new policy.

Claims on most new policies for up to the first two years can be denied based on inaccurate statements.

Suicide limitations may begin anew on the new coverage.

IF YOU ARE KEEPING THE OLD POLICY AS WELL AS THE NEW POLICY:

How are premiums for both policies being paid?

How will the premiums on your existing policy be affected?

Will a loan be deducted from death benefits?

What values from the old policy are being used to pay premiums?

IF YOU ARE SURRENDERING AN ANNUITY OR INTEREST SENSITIVE LIFE PRODUCT:

Will you pay surrender charges on your old contract?

What are the interest rate guarantees for the new contract?

Have you compared the contract charges or other policy expenses?

OTHER ISSUES TO CONSIDER FOR ALL TRANSACTIONS:

What are the tax consequences of buying the new policy?

Is this a tax-free exchange? (See your tax advisor.)

Is there a benefit from favorable "grandfathered" treatment of the old policy under the federal tax code?

Will the existing insurer be willing to modify the old policy?

How does the quality and financial stability of the new company compare with your existing company?

Exchange/Rollover/Transfer Request

Owner SSN/tax ID	Great American Insurance Group® Exchange/Rollover/Transfer Request Great American Life® • Annuity Investors® Life Complete sections 1,2,3,5 for Qualified requests; Complete sections 1,2,4,5 for Non 1. Owner/annuitant information for account to be exchanged/rolled	over/transferred (require Please note the transfer company could	
Joint owner SSN 2. Transferring institution information (required) Existing account provider	Owner name	initial and and all assessings	
Joint normer SSN Joint annultant/participant SSN		Aimultani, participant oor	
Existing account provider			
Existing account # Provider fax (if available) Send paperwork: By mail By fax Agent pursuing funds; do not mail form	Joint owner SSN	Joint annuitant/participant SSN	
Send paperwork:	Existing account provider	,	
Traditional 403(b) Traditional IRA To: Traditional 403(b) SEP IRA SEP IRA Septimental 457(b) SIMPLE IRA Septimental 457(b) Septimental	Existing account #	Provider fax (if available)	
From: Traditional 403(b) Traditional IRA		do not mail form	
Roth 403(b) SEP IRA Governmental 457(b) SIMPLE IRA Governmental 457(b) Governmental 457(b) SIMPLE IRA Governmental 457(b) SIMPLE IRA Governmental 457(b) SIMPLE IRA Governmental 457(b) Governmen		_	
This is a contract exchange/reinvestment within the same employer plan. Complete sections 3c and 3d. This is a direct rollover to a plan with a new employer. Complete sections 3c, 3d and 3e. This is an IRA to IRA direct trustee to trustee transfer, or a plan-to-plan transfer to a plan of a different employer with the same tax qualification as the plan with the previous employer. Complete section 3c. Sc. Qualified accounts: Amount to be exchanged/rolled over/transferred	☐ Roth 403(b) ☐ SEP IRA ☐ Governmental 457(b) ☐ SIMPLE IRA ☐ Roth 457(b) ☐ Roth IRA ☐ Pension/Profit Sharing/401(k) ☐ Inherited IRA	☐ Roth 403(b) ☐ SEP IRA ☐ Governmental 457(b) ☐ SIMPLE IRA ☐ Roth 457(b) ☐ Roth IRA ☐ Pension/Profit Sharing/401(k) ☐ Inherited IRA (for non-spouse beneficiary)	
Complete sections 3c and 3d. This is a direct rollover to a plan with a new employer. Complete sections 3c, 3d and 3e. This is an IRA to IRA direct trustee to trustee transfer, or a plan-to-plan transfer to a plan of a different employer with the same tax qualification as the plan with the previous employer. Complete section 3c. 3c. Qualified accounts: Amount to be exchanged/rolled over/transferred New GAIG contract GAIG contract # Required Minimum Distribution Information The required beginning date for distributions from a TSA, all IRAS (except a Roth IRA) all 401 plans and Governmental 457 plan is April 1 following the calendar year in which you reach age 70½ (or a later year in which you retire, if not an IRA). The following information is required if you are or will be over 70½ in age in the year of the transfer/rollover: Partial amount \$ On	3b. Qualified accounts: Type of exchange/rollover/transfer where ex	xisting and new accounts have the same tax qualification	
Required Minimum Distribution Information The required beginning date for distributions from a TSA, all IRAS (except a Roth IRA), all 401 plans and Governmental 457 plans is April 1 following the calendar year in which you reach age 70½ (or a later year in which you retire, if not an IRA). The following information is required if you are or will be over 70½ in age in the year of the transfer/rollover: Partial amount \$ or	Complete sections 3c and 3d. This is a direct rollover to a plan with a new employer of an eligible rollover distribution from a plan of a previous employer. Complete sections 3c, 3d and 3e. This is an IRA to IRA direct trustee to trustee transfer, or a plan-to-plan transfer to a plan of a different employer with the same tax qualification	We will require documentation that the receiving plan will accept the rollover/ exchange/transfer; most 403(b), Governmental 457(b) and 401 plans will require	
I wish to rollover/exchange/transfer: Full amount \$	3c. Qualified accounts: Amount to be exchanged/rolled over/transfe	erred	
3d. Qualified accounts: For exchange within or rollover/transfer from 403(b), pension/profit sharing/401(k), or governmental 457(b) plan Name of existing employer plan The plan administrator of the employer plan under which the existing account is maintained hereby certifies that the exchange, rollover, or transfer is permitted under the employer plan, and authorizes the provider of the existing account to process this request. Plan administrator signature Date	I wish to rollover/exchange/transfer: Full amount \$ If annuity:	The required beginning date for distributions from a TSA, all IRAs (except a Roth IRA), all 401 plans and Governmental 457 plans is April 1 following the calendar year in which you reach age 70½ (or a later year in which you retire, if not an IRA). The following information is required if you are or will be over 70½ in age in the year of the transfer/rollover: No RMD is required for the current year. I have already taken my full RMD for the current year. I direct the provider of my existing account to distribute the RMD to me	
Name of existing employer plan The plan administrator of the employer plan under which the existing account is maintained hereby certifies that the exchange, rollover, or transfer is permitted under the employer plan, and authorizes the provider of the existing account to process this request. Plan administrator signature Date	2d Outlified accounts Favourbanes within a wallow through the		
The state of the s	Name of existing employer planName of plan administrator	The plan administrator of the employer plan under which the existing account is maintained hereby certifies that the exchange, rollover, or transfer is permitted under the employer plan, and authorizes the provider of the	
	X6030510NW	-	

Exchange/Rollover/Transfer Request

3e. Qualified accounts: For rollover/transfer into 403(b), pension/pro Name of receiving employer plan Name of plan administrator Plan administrator phone/contact name 4. Non-qualified accounts: (proceeds will be placed in a non-qualified)	The plan administrator of transfer hereby certifies employer plan, and auth or transfer. Plan administrator signature	For Sections 1-4, the following initials are needed for corrections and/or blank responses: • Agent, if corrected • None, if blank Please note the transfer company could reject the transfer if the client does not initial any and all corrections.	
A. Type of Transfer	C. Other		
☐ Standard 1035 Exchange (non-qualified annuity/life insurance to	Transfer these funds:	I Immediately □ On//	
non-qualified annuity):	To: New policy Policy in force (#)		
☐ Post-death 1035 Exchange (to inherited non-qualified annuity)	If Annuity: □ Contract Attached □ Contract Lost		
□ Other non-qualified transfer from CD, Stock, Other: B. Amount of Transfer	of all rights, title and interest of	absolute assignment and transfer to the GAIG member company of every nature and character in and to said policy or account (or	
□ Full (approximate value \$) or	said portion thereof), and irrevocably waive all rights, claims and demands under it, in exchange for a GAIG contract. I assume full responsibility for any lapse of the prior policy for nonpayment of premiums or otherwise. This serves as my authorization to liquidate and forward the amount to be withdrawn from the above account to the GAIG company to be applied in accordance with		
□ Partial \$ or%	these instructions.		
UI			
5. Agreement and authorization (required) I understand and agree that: (1) No amount will be credited to my annuity with the GAIG company until the funds are received by the GAIG company in cash; (2) the GAIG company is not responsible for the consequences of any delay in payment by the existing account provider; (3) the GAIG company and its representatives cannot provide legal and tax advice; (4) neither the GAIG company nor the existing account provider can be responsible for the tax qualification of the other's account or for the intended tax treatment of the rollover/exchange/transfer; and (5) GAIG does not accept responsibility	I hereby direct the provi indicated and forward it related to the amount tra Owner/participant signature (r	Client, if corrected None, if blank	
for tracking after-tax funds in a qualified contract. I represent and warrant that no prior request or bankruptcy, insolvency, levy, judgment or other pending legal proceeding limits or affects my right to make this rollover/exchange/transfer.	Witness signature (Agent)	Agent #	
I AGREE AND HOLD HARDESS AND INDEMNIFY THE GAIG COMPANY AGAINST ANY AND ALL CLAIMS OR DEMANDS RELATED TO THIS ROLLOVER/EXCHANGE/TRANSFER AND THE LIQUIDATION OF THE EXISTING ACCOUNT.	Guarantee signature (if require	od) Date	
6. Acceptance (completed by Home Office)			
The GAIG company accepts this transfer, rollover, or 1035 exchange and requests that the amount to be transferred or rolled over be liquidated and forwarded to it. Owner/Annuity information for accepting annuity:	Make check(s) payable t ☐ Annuity Investors Lif ☐ Great American Life I		
Owner Name:	FBO		
Joint Owner Name:			
Annuitant Name: Joint Annuitant Name:	P.O. Box 5420 Cincinnati, OH 45201-5- (800) 854.3649		
Authorized signature Title Ext. Date Welcon 15. What Divisional President Officer signature Title	For overnight: 301 E Fol	urth Street ● Cincinnati, OH 45202	
5030510NW		6/14	

Exchange/Rollover/Transfer Request

Exchange/Rollover/Transfer Request Attachment A

Is my request an exchange, rollover or transfer?

Exchange (within same employer's plan)

- The transferring plan and the receiving plan are the same.
- · Funds are moving to a different account under the same plan.
- The vendor receiving the funds must be a participating vendor under the plan, or must have an information sharing agreement with the employer.

Rollover (to a different employer's plan)

- The transferring plan and the receiving plan are sponsored by two different employers.
- The participant must be eligible to receive a distribution from the transferring plan.
- The distribution from the transferring plan must qualify as an eligible rollover distribution.
- · No after-tax amount may be rolled over into the receiving plan.
- If the receiving plan is a 403(b) plan, then the rollover contribution
 must be held in a separate account under the receiving plan, and not
 commingled with other contributions to the receiving plan, unless the
 terms of the receiving plan provide otherwise.
- If the receiving plan is a Governmental 457(b) plan, then in all cases
 the rollover contribution must be held in a separate account under the
 receiving plan, and not commingled with other contributions to the
 receiving plan.
- A separate rollover account under the receiving plan will not be subject to the distribution restrictions that otherwise may apply under the receiving plan, unless the terms of the receiving plan provide otherwise.

Plan-to-plan transfer (to a different employer's plan)

- The transferring plan and the receiving plan are sponsored by two different employers.
- The transferring plan and the receiving plan must both have the same tax qualification.
- The transferring plan and the receiving plan must both contain terms that permit this plan-to-plan transfer.
- The participant must have satisfied the distribution restrictions under the transferring plan, or the receiving plan must agree to continue to enforce those distribution restrictions.
- If both plans are 403(b) plans, the participant must be an employee or former employee of the employer that sponsors the receiving plan. If both plans are governmental 457(b) plans, the participant must have severed employment with the employer that sponsors the transferring plan and be currently providing services to the employer that sponsors the receiving plan.
- The funds will be subject to all of the distribution restrictions that otherwise apply under the receiving plan.

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