## The choice is yours: <br> Gommission options on American Valor 10

When you sell an American Valor ${ }^{\circledR} 10$ annuity, you have six commission options to choose from:

- No Trail
25 Trail
- 40 Trail
- 50 Trail
- 60 Trail
- 75 Trail

Example: For an American Valor 10 sale to a 65 -year old with a purchase payment of $\$ 100,000$, you would earn the following with each option:

| YEAR | NO TRAIL | 25 TRAIL | 40 TRALL | 50 TRALL | 60 TRAIL | 75 TRALL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | \$5,000 (5.00\%) | \$4,400 (4.40\%) | \$3,750 (3.75\%) | \$3,500 (3.50\%) | \$2,750 (2.75\%) | \$1,250 (1.25\%) |
| 2 | -- | \$263 (0.25\%) | \$420 (0.40\%) | \$525 (0.50\%) | \$630 (0.60\%) | \$788 (0.75\%) |
| 3 | -- | \$276 (0.25\%) | \$441 (0.40\%) | \$551 (0.50\%) | \$662 (0.60\%) | \$827 (0.75\%) |
| 4 | -- | \$289 (0.25\%) | \$463 (0.40\%) | \$579 (0.50\%) | \$695 (0.60\%) | \$868 (0.75\%) |
| 5 | -- | \$304 (0.25\%) | \$486 (0.40\%) | \$608 (0.50\%) | \$729 (0.60\%) | \$912 (0.75\%) |
| 6 | -- | \$319 (0.25\%) | \$511 (0.40\%) | \$638 (0.50\%) | \$766 (0.60\%) | \$957 (0.75\%) |
| 7 | -- | \$335 (0.25\%) | \$536 (0.40\%) | \$670 (0.50\%) | \$804 (0.60\%) | \$1,005 (0.75\%) |
| 8 | -- | \$352 (0.25\%) | \$563 (0.40\%) | \$704 (0.50\%) | \$844 (0.60\%) | \$1,055 (0.75\%) |
| 9 | -- | \$369 (0.25\%) | \$591 (0.40\%) | \$739 (0.50\%) | \$886 (0.60\%) | \$1,108 (0.75\%) |
| 10 | -- | \$388 (0.25\%) | \$621 (0.40\%) | \$776 (0.50\%) | \$931 (0.60\%) | \$1,163 (0.75\%) |
| TOTAL | \$5,000 | \$7,294 | \$8,381 | \$9,289 | \$9,697 | \$9,933 |
|  |  |  |  |  |  |  |

Assumes 100\% in an indexed strategy at an annual growth rate of 5\%; contract is held for 10 years and a 0\% purchase payment bonus. All commission payments after the first contract year are paid on a quarterly basis. Commission rates are current as of 6/9/17 and subject to change at any time. American Valor 10 issued under contract form number P1431410NW. Issued by Great American Life Insurance Company ${ }^{8}$.

For more information, contact a Relationship Manager
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insurance group Annuities

