



Want to earn more for your sales?

Now's your chance!

With the sale of any Annuity Investors® Life fixed or fixed-indexed flexible premium product, you will earn a servicing fee asset trail that is paid each calendar quarter, *in addition* to your regular commission.

To find out how you could benefit from the servicing fee asset trail, or SFAT, let's look at a hypothetical example using AILIC's best-selling GreatFlex 6SM fixed annuity, based on the following assumptions:

- ★ GreatFlex 6 sales of \$750,000 each year
(for number of years indicated)
- ★ 2.15% base rate
- ★ 1.50% additional first-year interest
- ★ 0.25% servicing fee asset trail

In addition to your regular commission...	
At the end of year	You would have earned
10	\$104,867*
15	\$242,971*
20	\$446,810*

For illustration purposes only.

With the servicing fee asset trail, you can earn additional commission for as long as the contract remains in force. It's like a pension for your future!

To learn more about the SFAT, contact our Direct Connect team at (800) 438.3398, ext. 17197 or DirectConnectTeam@gafri.com.

*Amounts are cumulative. Assumes \$750,000 per year in sales for the indicated number of years. Assumes premium pattern and interest rates as well as no withdrawals. Commission amounts also assume a 2.15% interest rate and an interest rate bonus of 1.50% for each deposit received in the first 12 months. The lowest age band is used in each compensation option and the writing agent's 0.25% servicing fee asset trail is included in this calculation. Servicing fee asset trail is paid each calendar quarter. Product issued by Annuity Investors Life Insurance Company®, a subsidiary of Great American Financial Resources®, Inc. (Cincinnati, Ohio) under contract forms P1403204NW and P1403304NW. Contract form numbers may vary by state. Products and features not available in all states. For distribution partner use only. Not for use in sales solicitation. COM11246

