

The choice is yours: Commission options on American Legend III

When you sell an American Legend® III annuity, you have **seven** commission options to choose from:

- ◆ No Trail ◆ Mod 3 ◆ 25 Trail ◆ 40 Trail ◆ 50 Trail ◆ 60 Trail ◆ 75 Trail

Example: For an American Legend III sale to a 65-year old with a purchase payment of \$100,000, you would earn the following with each option:

YEAR	NO TRAIL	MOD 3	25 TRAIL	40 TRAIL	50 TRAIL	60 TRAIL	75 TRAIL
1	\$4,750 (4.75%)	\$3,250 (3.25%)	\$3,950 (3.95%)	\$3,250 (3.25%)	\$3,000 (3.00%)	\$2,350 (2.35%)	\$1,350 (1.35%)
2	--	\$1,575 (1.50%)	\$263 (0.25%)	\$420 (0.40%)	\$525 (0.50%)	\$630 (0.60%)	\$788 (0.75%)
3	--	\$1,103 (1.00%)	\$276 (0.25%)	\$441 (0.40%)	\$551 (0.50%)	\$662 (0.60%)	\$827 (0.75%)
4	--	--	\$289 (0.25%)	\$463 (0.40%)	\$579 (0.50%)	\$695 (0.60%)	\$868 (0.75%)
5	--	--	\$304 (0.25%)	\$486 (0.40%)	\$608 (0.50%)	\$729 (0.60%)	\$912 (0.75%)
6	--	--	\$319 (0.25%)	\$511 (0.40%)	\$638 (0.50%)	\$766 (0.60%)	\$957 (0.75%)
7	--	--	\$335 (0.25%)	\$536 (0.40%)	\$670 (0.50%)	\$804 (0.60%)	\$1,005 (0.75%)
8	--	--	\$352 (0.25%)	\$563 (0.40%)	\$704 (0.50%)	\$844 (0.60%)	\$1,055 (0.75%)
9	--	--	\$369 (0.25%)	\$591 (0.40%)	\$739 (0.50%)	\$886 (0.60%)	\$1,108 (0.75%)
10	--	--	\$388 (0.25%)	\$621 (0.40%)	\$776 (0.50%)	\$931 (0.60%)	\$1,163 (0.75%)
TOTAL	\$4,750	\$5,928	\$6,844	\$7,881	\$8,789	\$9,297	\$10,033

25%
more than
No Trail

44%
more than
No Trail

66%
more than
No Trail

85%
more than
No Trail

96%
more than
No Trail

111%
more than
No Trail

Trail options continue to pay over the life of the contract!

Assumes 100% in indexed strategy at an annual growth rate of 5%; contract is held for 10 years; and no withdrawals. All commission payments after the first contract year are paid on a quarterly basis. Commission rates are current as of 6/9/17 and subject to change at any time. American Legend III issued under contract form number P1457113NW. Not available in all states. Form number may vary by state. Issued by Great American Life Insurance Company®.

For more information, contact a Relationship Manager
at **800-438-3398, ext. 11999**

