# Ready To Offer The Index Protector 7?



Thank you for your interest in offering the Index Protector 7 fixed-indexed annuity. The steps below can help walk you through the process.

# 1. Getting started

#### Get appointed with Great American Life Insurance Company

To begin the appointment process, please visit **GreatAmericanRIA.com**. Please note you must be insurance licensed in order to offer the Index Protector 7.

## Complete required training

Training is required prior to the sale of the Index Protector 7. Please visit **GreatAmericanRIA.com** and click on Training & Certification to complete all required training. Note that Index Protector 7 applications will not be accepted if required training has not been completed.

#### **Review documentation**

You may need to update Form ADV before offering the Index Protector 7.

## 2. Submitting business

#### Complete the application

Great American accepts both paper and electronic applications. To obtain a paper application, please visit the New Business Kit section of **GreatAmericanRIA.com**. For participating firms, electronic applications can be submitted through the following platforms:

- » Affirm by Aplifi
- » AnnuityNet by Ebix
- » Firelight by Insurance Technologies (if available through your Broker/Dealer or IMO portal)

# **Submitting funds to Great American**

Index Protector 7 funds can be submitted via the methods below. Please note annuity funds are held at Great American.

- » Money settlement from approved Broker/Dealers
- » Check payable to Great American Life Insurance Company
- » Wire

#### Other important information

When completing the sale, you may need the CUSIPs:

	Index Protector 7 (MVA)	Index Protector 7 (Non-MVA)
CUSIP	38983T438	38983T446
ISIN Number	US38983T4388	US38983T4461

# 3. Managing within a portfolio

#### Client correspondence

- » After the Index Protector 7 contract is issued, the application and contract will be mailed to you or your client, based on your election on the application
- » Both you and your client will receive an annual Index Protector 7 statement. In addition, your client will receive abbreviated quarterly statements showing the contract values at the end of the period and all transactions during the period.
- » Your client can change their indexed strategy allocations on an annual basis. Thirty days prior to the end of the term, your client will receive a form that can be used to request changes.

## Fee-based billing

To withdraw fee payments from the Index Protector 7, please complete the Investment Management Agreement form. Fee payments will not begin until after the free-look period.

### **Data integration**

Simplify your business needs with data integration. We're pleased to support the following solutions:















PortfolioCenter<sup>®</sup>





For more information, call 800-628-8226 or visit GreatAmericanRIA.com.

Not FDIC or NCUSIF Insured

No Bank or Credit Union Guarantee

May Lose Value

Not Insured by any Federal Government Agency

Not a Deposit