

The choice is yours:

## Commission options on the AssuranceSelect 7 Plus for LPL Financial

When you sell an AssuranceSelect 7 Plus annuity, you have **four** commission options to choose from:

• No Trail

• 40 Trail

• 60 Trail

• Level AV

**Example:**  
For an AssuranceSelect 7 Plus sale to a 65-year old with a purchase payment of \$100,000, you would earn the following with each option:

YEAR	NO TRAIL	40 TRAIL	60 TRAIL	LEVEL AV
1	\$5,000 (5.00%)	\$3,000 (3.00%)	\$2,250 (2.25%)	\$1,000 (1.00%)
2	—	\$420 (0.40%)	\$630 (0.60%)	\$1,050 (1.00%)
3	—	\$441 (0.40%)	\$662 (0.60%)	\$1,103 (1.00%)
4	—	\$463 (0.40%)	\$695 (0.60%)	\$1,158 (1.00%)
5	—	\$486 (0.40%)	\$729 (0.60%)	\$1,216 (1.00%)
6	—	\$511 (0.40%)	\$766 (0.60%)	\$1,276 (1.00%)
7	—	\$536 (0.40%)	\$804 (0.60%)	\$1,340 (1.00%)
8	—	\$563 (0.40%)	\$844 (0.60%)	\$1,407 (1.00%)
9	—	\$591 (0.40%)	\$886 (0.60%)	\$1,477 (1.00%)
10	—	\$621 (0.40%)	\$931 (0.60%)	\$1,551 (1.00%)
<b>TOTAL</b>	<b>\$5,000</b>	<b>\$7,631</b>	<b>\$9,197</b>	<b>\$12,578</b>
		<b>53% more than No Trail</b>	<b>84% more than No Trail</b>	<b>152% more than No Trail</b>

*Trail options continue to pay over the life of the contract!*

For more information, contact the Sales Desk at **888-504-7109**

Assumes 100% in indexed strategy at an annual growth rate of 5% and contract is held 10 years. All commission payments after the first contract year are paid on a quarterly basis. Products issued under contract form number P1471718NW. Not available in all states.

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