

The choice is yours:

## Commission options on the AssuranceSelect 7 Plus for Cetera Investment Services

When you sell an AssuranceSelect 7 Plus annuity, you have **three** commission options to choose from:

• **Heaped**

• **Trail AV**

• **Level AV**

**Example:**  
For an or AssuranceSelect 7 Plus  
sale to a 65-year old with a  
purchase payment of \$100,000,  
you would earn the following  
with each option:

YEAR	HEAPED	TRAIL AV	LEVEL AV
1	\$6,500 (6.50%)	\$4,500 (4.50%)	\$2,000 (2.00%)
2	—	\$525 (0.50%)	\$1,050 (1.00%)
3	—	\$551 (0.50%)	\$1,103 (1.00%)
4	—	\$579 (0.50%)	\$1,158 (1.00%)
5	—	\$608 (0.50%)	\$1,216 (1.00%)
6	—	\$638 (0.50%)	\$1,276 (1.00%)
7	—	\$670 (0.50%)	\$1,340 (1.00%)
8	—	\$704 (0.50%)	\$1,407 (1.00%)
9	—	\$739 (0.50%)	\$1,477 (1.00%)
10	—	\$776 (0.50%)	\$1,551 (1.00%)
<b>TOTAL</b>	<b>\$6,500</b>	<b>\$10,290</b>	<b>\$13,578</b>
		<b>58% more than Heaped</b>	<b>109% more than Heaped</b>

*Trail options continue to pay over  
the life of the contract!*

For more information,  
contact the Sales Desk  
at **888-504-7109**

Assumes 100% in indexed strategy at an annual growth rate of 5% and contract is held 10 years. All commission payments after the first contract year are paid on a quarterly basis. Products issued under contract form number ICC21-P1476721NW. Form numbers, features and availability may vary by state. Not available in all states. This content does not apply in the state of New York.

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