

The choice is yours:

Commission options on the AssuranceSelect 7 Plus for Cetera Investment Services

When you sell an AssuranceSelect 7 Plus annuity, you have **three** commission options to choose from:

• Heaped

• Trail AV

• Level AV

Example:
For an AssuranceSelect 7 Plus sale to a 65-year old with a purchase payment of \$100,000, you would earn the following with each option:

YEAR	HEAPED	TRAIL AV	LEVEL AV
1	\$5,600 (5.60%)	\$4,350 (4.35%)	\$1,750 (1.75%)
2	—	\$525 (0.50%)	\$1,050 (1.00%)
3	—	\$551 (0.50%)	\$1,103 (1.00%)
4	—	\$579 (0.50%)	\$1,158 (1.00%)
5	—	\$608 (0.50%)	\$1,216 (1.00%)
6	—	\$638 (0.50%)	\$1,276 (1.00%)
7	—	\$670 (0.50%)	\$1,340 (1.00%)
8	—	\$704 (0.50%)	\$1,407 (1.00%)
9	—	\$739 (0.50%)	\$1,477 (1.00%)
10	—	\$776 (0.50%)	\$1,551 (1.00%)
TOTAL	\$5,600	\$10,140	\$13,328
		81% more than Heaped	137% more than Heaped

Trail options continue to pay over the life of the contract!

For more information, contact the Sales Desk at **888-504-7109**

Assumes 100% in indexed strategy at an annual growth rate of 5% and contract is held 10 years. All commission payments after the first contract year are paid on a quarterly basis. Products issued under contract form number P1471718NW. Not available in all states.

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