

# American Landmark 5 Renewal History

from MassMutual Ascend Life Insurance Company



### American Landmark 5 renewal history

A fixed-indexed annuity offers interest crediting strategies that help protect your savings from loss while providing the opportunity for growth. Strategy rates and caps are set at the start of each term and guaranteed for that term.

Here is a closer look at the renewal history for the American Landmark 5 for Fourth Quarter 2020-2023 (for purchase payments \$100,000 and over).

| Start of<br>First<br>Term | <b>Fixed Account</b><br>(Declared Rate<br>Strategy) |       |               |       |       | S&P 500® 1-year<br>Point-to-Point<br>(Indexed Strategy) |       |              |       |                 | S&P 500® Risk Control 1-year Point-to-Point (Indexed Strategy) |      |      |      |         | 1.           | <b>ares®</b><br>- <b>year l</b><br>Index | Point- | to-Poi          | nt                 | S&P U.S. Retiree Spending 1-year Point-to-Point (Indexed Strategy) |      |      |      |      |
|---------------------------|---|-------|---------------|-------|-------|---|-------|--------------|-------|-----------------|--|------|------|------|---------|--------------|--|--------|-----------------|--------------------|--|------|------|------|------|
|                           | Initial   |       | Renewal Rates |       |       | Initial   |       | Renewal Caps |       | Initial<br>Par. | Renewal Par. Rates   |      |      | es   | Initial | Renewal Caps |  |        | Initial<br>Par. | Renewal Par. Rates |  |      |      |      |      |
|                           | Rate  | 2020  | 2021          | 2022  | 2023  | Cap   | 2020  | 2021         | 2022  | 2023            | Rate   | 2020 | 2021 | 2022 | 2023    | Сар          | 2020                                     | 2021   | 2022            | 2023               | Rate   | 2020 | 2021 | 2022 | 2023 |
| 10/6/19                   | 2.10%   | 2.10% | 2.10%         | 2.10% | 2.10% | 4.05%   | 4.05% | 4.05%        | 4.05% | 4.05%           | 50%  | 50%  | 50%  | 50%  | 50%     | 4.80%        | 4.80%                                    | 4.80%  | 4.80%           | 4.80%              | 55%  | 55%  | 55%  | 55%  | 55%  |
| 10/20/19                  | 2.10%   | 2.10% | 2.10%         | 2.10% | 2.10% | 4.05%   | 4.05% | 4.05%        | 4.05% | 4.05%           | 50%  | 50%  | 50%  | 50%  | 50%     | 4.80%        | 4.80%                                    | 4.80%  | 4.80%           | 4.80%              | 55%  | 55%  | 55%  | 55%  | 55%  |
| 11/6/19                   | 2.10%   | 2.10% | 2.10%         | 2.10% | 2.10% | 4.05%   | 4.05% | 4.05%        | 4.05% | 4.05%           | 50%  | 50%  | 50%  | 50%  | 50%     | 4.80%        | 4.80%                                    | 4.80%  | 4.80%           | 4.80%              | 55%  | 55%  | 55%  | 55%  | 55%  |
| 11/20/19                  | 2.10%   | 2.10% | 2.10%         | 2.10% | 2.10% | 4.75%   | 4.75% | 4.75%        | 4.75% | 4.75%           | 50%  | 50%  | 50%  | 50%  | 50%     | 4.80%        | 4.80%                                    | 4.80%  | 4.80%           | 4.80%              | 55%  | 55%  | 55%  | 55%  | 55%  |
| 12/6/19                   | 2.10%   | 2.10% | 2.10%         | 2.10% | 2.10% | 4.75%   | 4.75% | 4.75%        | 4.75% | 4.75%           | 50%  | 50%  | 50%  | 50%  | 50%     | 4.80%        | 4.80%                                    | 4.80%  | 4.80%           | 4.80%              | 55%  | 55%  | 55%  | 55%  | 55%  |
| 12/20/19                  | 2.10%   | 2.10% | 2.10%         | 2.10% | 2.10% | 4.75%   | 4.75% | 4.75%        | 4.75% | 4.75%           | 50%  | 50%  | 50%  | 50%  | 50%     | 4.80%        | 4.80%                                    | 4.80%  | 4.80%           | 4.80%              | 55%  | 55%  | 55%  | 55%  | 55%  |
| 10/6/20                   | 1.50%   | N/A   | 1.50%         | 1.50% | 1.50% | 4.05%   | N/A   | 4.05%        | 4.05% | 4.05%           | 45%  | N/A  | 45%  | 45%  | 45%     | 4.05%        | N/A                                      | 4.05%  | 4.05%           | 4.05%              | 50%  | N/A  | 50%  | 50%  | 50%  |
| 10/20/20                  | 1.50%   | N/A   | 1.50%         | 1.50% | 1.50% | 4.05%   | N/A   | 4.05%        | 4.05% | 4.05%           | 45%  | N/A  | 45%  | 45%  | 45%     | 4.05%        | N/A                                      | 4.05%  | 4.05%           | 4.05%              | 50%  | N/A  | 50%  | 50%  | 50%  |
| 11/6/20                   | 1.50%   | N/A   | 1.50%         | 1.50% | 1.50% | 4.05%   | N/A   | 4.05%        | 4.05% | 4.05%           | 45%  | N/A  | 45%  | 45%  | 45%     | 4.05%        | N/A                                      | 4.05%  | 4.05%           | 4.05%              | 50%  | N/A  | 50%  | 50%  | 50%  |
| 11/20/20                  | 1.50%   | N/A   | 1.50%         | 1.50% | 1.50% | 4.05%   | N/A   | 4.05%        | 4.05% | 4.05%           | 45%  | N/A  | 45%  | 45%  | 45%     | 4.05%        | N/A                                      | 4.05%  | 4.05%           | 4.05%              | 50%  | N/A  | 50%  | 50%  | 50%  |
| 12/6/20                   | 1.50%   | N/A   | 1.50%         | 1.50% | 1.50% | 4.05%   | N/A   | 4.05%        | 4.05% | 4.05%           | 45%  | N/A  | 45%  | 45%  | 45%     | 4.05%        | N/A                                      | 4.05%  | 4.05%           | 4.05%              | 50%  | N/A  | 50%  | 50%  | 50%  |
| 12/20/20                  | 1.50%   | N/A   | 1.50%         | 1.50% | 1.50% | 4.05%   | N/A   | 4.05%        | 4.05% | 4.05%           | 45%  | N/A  | 45%  | 45%  | 45%     | 4.05%        | N/A                                      | 4.05%  | 4.05%           | 4.05%              | 50%  | N/A  | 50%  | 50%  | 50%  |

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## American Landmark 5 renewal history (cont.)

| Start of<br>First |         | (Dec | d Accelared | Rate     |       | S&P 500® 1-year<br>Point-to-Point<br>(Indexed Strategy) |      |      |          |        | S&P 500® Risk Control 1-year Point-to-Point (Indexed Strategy) |      |      |          |      | iShares® U.S. Real Estate<br>1-year Point-to-Point<br>(Indexed Strategy) |      |      |          |        | S&P U.S. Retiree Spending 1-year Point-to-Point (Indexed Strategy) |      |      |          |      |
|-------------------|---------|------|-------------|----------|-------|---|------|------|----------|--------|--|------|------|----------|------|--|------|------|----------|--------|--|------|------|----------|------|
| Term              | Initial |      |             | al Rates |       | Initial   |      |      | val Caps |        | Initial<br>Par.  |      |      | Par. Rat |      | Initial  |      |      | val Caps |        | Initial<br>Par.  |      |      | Par. Rat |      |
|                   | Rate    | 2020 | 2021        | 2022     | 2023  | Cap   | 2020 | 2021 | 2022     | 2023   | Rate   | 2020 | 2021 | 2022     | 2023 | Cap  | 2020 | 2021 | 2022     | 2023   | Rate   | 2020 | 2021 | 2022     | 2023 |
| 10/6/21           | 1.60%   | N/A  | N/A         | 1.60%    | 1.60% | 4.05%   | N/A  | N/A  | 4.05%    | 4.05%  | 45%  | N/A  | N/A  | 45%      | 45%  | 4.05%  | N/A  | N/A  | 4.05%    | 4.05%  | 55%  | N/A  | N/A  | 55%      | 55%  |
| 10/20/21          | 1.60%   | N/A  | N/A         | 1.60%    | 1.60% | 4.05%   | N/A  | N/A  | 4.05%    | 4.05%  | 45%  | N/A  | N/A  | 45%      | 45%  | 4.05%  | N/A  | N/A  | 4.05%    | 4.05%  | 55%  | N/A  | N/A  | 55%      | 55%  |
| 11/6/21           | 1.60%   | N/A  | N/A         | 1.60%    | 1.60% | 4.05%   | N/A  | N/A  | 4.05%    | 4.05%  | 45%  | N/A  | N/A  | 45%      | 45%  | 4.05%  | N/A  | N/A  | 4.05%    | 4.05%  | 55%  | N/A  | N/A  | 55%      | 55%  |
| 11/20/21          | 1.60%   | N/A  | N/A         | 1.60%    | 1.60% | 4.05%   | N/A  | N/A  | 4.05%    | 4.05%  | 45%  | N/A  | N/A  | 45%      | 45%  | 4.05%  | N/A  | N/A  | 4.05%    | 4.05%  | 55%  | N/A  | N/A  | 55%      | 55%  |
| 12/6/21           | 1.60%   | N/A  | N/A         | 1.60%    | 1.60% | 4.05%   | N/A  | N/A  | 4.05%    | 4.05%  | 45%  | N/A  | N/A  | 45%      | 45%  | 4.05%  | N/A  | N/A  | 4.05%    | 4.05%  | 55%  | N/A  | N/A  | 55%      | 55%  |
| 12/20/21          | 1.60%   | N/A  | N/A         | 1.60%    | 1.60% | 4.05%   | N/A  | N/A  | 4.05%    | 4.05%  | 45%  | N/A  | N/A  | 45%      | 45%  | 4.05%  | N/A  | N/A  | 4.05%    | 4.05%  | 55%  | N/A  | N/A  | 55%      | 55%  |
| 10/6/22           | 4.25%   | N/A  | N/A         | N/A      | 4.25% | 10.50%  | N/A  | N/A  | N/A      | 10.50% | 80%  | N/A  | N/A  | N/A      | 80%  | 10.50%   | N/A  | N/A  | N/A      | 10.50% | 85%  | N/A  | N/A  | N/A      | 85%  |
| 10/20/22          | 4.25%   | N/A  | N/A         | N/A      | 4.25% | 10.50%  | N/A  | N/A  | N/A      | 10.50% | 80%  | N/A  | N/A  | N/A      | 80%  | 10.50%   | N/A  | N/A  | N/A      | 10.50% | 85%  | N/A  | N/A  | N/A      | 85%  |
| 11/6/22           | 4.25%   | N/A  | N/A         | N/A      | 4.25% | 10.50%  | N/A  | N/A  | N/A      | 10.50% | 80%  | N/A  | N/A  | N/A      | 80%  | 10.50%   | N/A  | N/A  | N/A      | 10.50% | 85%  | N/A  | N/A  | N/A      | 85%  |
| 11/20/22          | 4.25%   | N/A  | N/A         | N/A      | 4.25% | 10.50%  | N/A  | N/A  | N/A      | 10.50% | 80%  | N/A  | N/A  | N/A      | 80%  | 10.50%   | N/A  | N/A  | N/A      | 10.50% | 85%  | N/A  | N/A  | N/A      | 85%  |
| 12/6/22           | 4.25%   | N/A  | N/A         | N/A      | 4.25% | 10.50%  | N/A  | N/A  | N/A      | 10.50% | 80%  | N/A  | N/A  | N/A      | 80%  | 10.50%   | N/A  | N/A  | N/A      | 10.50% | 85%  | N/A  | N/A  | N/A      | 85%  |
| 12/20/22          | 4.25%   | N/A  | N/A         | N/A      | 4.25% | 10.50%  | N/A  | N/A  | N/A      | 10.50% | 80%  | N/A  | N/A  | N/A      | 80%  | 10.50%   | N/A  | N/A  | N/A      | 10.50% | 85%  | N/A  | N/A  | N/A      | 85%  |

Charts show the initial declared rates and indexed strategy caps and participation rates for terms that started in the fourth quarter in years 2019-2022 (Chart Terms) and the corresponding declared rates, caps and participation rates when the terms renewed in years 2020-2023. Although the charts show the caps/maximum indexed interest rate for each strategy for each Chart Term, they do not show the indexed interest rate for any strategy for any Chart Term, which may be less than the cap.

#### Information shown is not a guarantee or representation of future renewal declared rate, cap or participation rate decisions.

When the initial rates and caps we offer for new contracts decrease, our annuity rate lock procedure allows new contracts to receive the previous, higher rate if all required steps are completed within specified time frames. For new contracts in such situations, the initial declared rates, caps or participation rates would have been higher than the relevant figures listed in the American Landmark 5 Renewal History table.

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