

# Product Reference Guide

for Farmers Financial Solutions

NOT A BANK OR CREDIT UNION DEPOSIT OR OBLIGATION • NOT FDIC, NCUSIF OR NCUA-INSURED • NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY • MAY LOSE VALUE • NOT GUARANTEED BY ANY BANK OR CREDIT UNION • NOT A DEPOSIT

**For producer use only. Not for use in sales solicitation.**

## FIXED-INDEXED ANNUITIES

	American Landmark 3	American Landmark 5	American Legend 7
Issue ages	0-90 (qualified) 0-90 (non-qualified) 0-75 (inherited IRA) 0-75 (inherited non-qualified)	0-89 (qualified) 0-89 (non-qualified) 0-75 (inherited IRA) 0-75 (inherited non-qualified)	0-85 (qualified) 0-85 (non-qualified) 0-75 (inherited IRA) 0-75 (inherited non-qualified)
Tax qualifications	<ul style="list-style-type: none"> <li>403(b) (Traditional &amp; Roth)</li> <li>457(b)</li> </ul>	<ul style="list-style-type: none"> <li>IRA (Traditional, Roth, SEP, SIMPLE, Inherited)</li> <li>Non-qualified</li> </ul>	<ul style="list-style-type: none"> <li>Inherited non-qualified</li> </ul>
Purchase payments	<b>Minimum: \$50,000</b> Additional purchase payments of at least \$2,000 accepted in first two months of contract	<b>Minimum: \$10,000</b> Additional purchase payments of at least \$2,000 accepted in first year of contract	<b>Minimum: \$10,000</b> Additional purchase payments of at least \$2,000 accepted
Early withdrawal charges	3-year declining starting at 9%	5-year declining starting at 9%	7-year declining starting at 9%
Market value adjustment	Yes	Yes	Yes
Features	<ul style="list-style-type: none"> <li>Indexed strategies: Point-to-point with cap, participation rate or participation rate lock</li> <li>GMSV: 87.5% of purchase payments plus interest credited at a guaranteed minimum rate</li> <li>10% penalty-free withdrawal beginning first contract year</li> <li>Extended care and terminal illness waiver riders</li> </ul>	<ul style="list-style-type: none"> <li>Indexed strategies: Point-to-point with cap, participation rate or cap lock</li> <li>GMSV: 87.5% of purchase payments plus interest credited at a guaranteed minimum rate</li> <li>10% penalty-free withdrawal beginning first contract year</li> <li>Extended care and terminal illness waiver riders</li> </ul>	<ul style="list-style-type: none"> <li>Indexed strategies: Point-to-point with cap, participation rate or cap lock</li> <li>GMSV: 87.5% of purchase payments plus interest credited at a guaranteed minimum rate</li> <li>10% penalty-free withdrawal beginning first contract year</li> <li>Extended care and terminal illness waiver riders</li> <li>Optional riders: Income Ascender; Inheritance Enhancer</li> </ul>

## FIXED-INDEXED ANNUITY RIDERS

Only available with American Legend 7

	Income Ascender	Inheritance Enhancer
Issue ages	40-85 (qualified and non-qualified); Income payments may begin at age 55	50-85 (qualified and non-qualified)
Current rider charge	See Income Ascender brochure for current rider charge, which is based off the income base and deducted from the account value.	See Inheritance Enhancer brochure for current rider charge, which is based off the death benefit base and deducted from the account value.
Features	<ul style="list-style-type: none"> <li>Guaranteed income rider</li> <li>Competitive payout percentages</li> <li>Income payments may be taken at any time, if client is age 55 or older</li> <li>Resets available at first anniversary or any rider anniversary or monthiversary<sup>1</sup> thereafter</li> <li>Refund of rider charges at death if income payments have not started (and no spousal continuation)</li> <li>Available income options: single lifetime income and joint lifetime income</li> </ul>	<ul style="list-style-type: none"> <li>Guaranteed death benefit rider</li> <li>Refund of rider charge in certain circumstances</li> <li>Resets available at first anniversary</li> </ul>

For producer use only. Not for use in sales solicitation.

## FIXED ANNUITIES

	SecureGain 3	SecureGain 5	SecureGain 7
Issue ages	0-90 (qualified) 0-90 (non-qualified) 0-75 (inherited IRA) 0-75 (inherited non-qualified)	0-89 (qualified) 0-89 (non-qualified) 0-75 (inherited IRA) 0-75 (inherited non-qualified)	0-88 (qualified) 0-88 (non-qualified) 0-75 (inherited IRA) 0-75 (inherited non-qualified)
Tax qualifications	<ul style="list-style-type: none"> <li>403(b) (Traditional &amp; Roth)</li> <li>457(b)</li> </ul>	<ul style="list-style-type: none"> <li>IRA (Traditional, Roth, SEP, SIMPLE, Inherited)</li> </ul>	<ul style="list-style-type: none"> <li>Non-qualified</li> <li>Inherited non-qualified</li> </ul>
Purchase payments	<b>Minimum: \$25,000</b> Additional purchase payments of at least \$2,000 accepted in first 60 days of contract	<b>Minimum: \$25,000</b> Additional purchase payments of at least \$2,000 accepted in first 60 days of contract	<b>Minimum: \$25,000</b> Additional purchase payments of at least \$2,000 accepted in first 60 days of contract
Early withdrawal charges	3-year declining starting at 8%	5-year declining starting at 8%	7-year declining starting at 8%
Market value adjustment	Yes	Yes	Yes
Features	<ul style="list-style-type: none"> <li>Offers an initial three-year term</li> <li>The initial interest rate for each purchase payment is guaranteed until the third contract anniversary</li> <li>10% penalty-free withdrawal beginning first contract year</li> <li>GMSV: 87.5% of purchase payments minus all prior withdrawals plus interest credited at a GMSV rate</li> <li>Extended care and terminal illness waiver riders</li> </ul>	<ul style="list-style-type: none"> <li>Offers an initial five-year term</li> <li>The initial interest rate for each purchase payment is guaranteed until the fifth contract anniversary</li> <li>10% penalty-free withdrawal beginning first contract year</li> <li>GMSV: 87.5% of purchase payments minus all prior withdrawals plus interest credited at a GMSV rate</li> <li>Extended care and terminal illness waiver riders</li> </ul>	<ul style="list-style-type: none"> <li>Offers an initial seven-year term</li> <li>The initial interest rate for each purchase payment is guaranteed until the seventh contract anniversary</li> <li>10% penalty-free withdrawal beginning first contract year</li> <li>GMSV: 87.5% of purchase payments minus all prior withdrawals plus interest credited at a GMSV rate</li> <li>Extended care and terminal illness waiver riders</li> </ul>

## SPIA

	Single Premium Immediate Annuity (SPIA)
Issue ages	0-95 (qualified) 0-95 (non-qualified)
Tax qualifications	<ul style="list-style-type: none"> <li>Non-qualified</li> <li>Qualified</li> <li>403(b) (TSA)</li> <li>IRA (Traditional and Roth)</li> </ul>
Purchase payments	Issued with single premium <b>Minimum:</b> \$10,000 <b>Maximum:</b> \$1 million for ages 0-85; \$500,000 for ages 86+

<sup>1</sup>A monthiversary is the same day of each month as the contract effective date. If there is no day in a month that is the same as the contract effective date, then the monthiversary is the last day of such month.

For additional product features, please see the Product Overview. The contracts remain the sole and exclusive authority for the terms and conditions of each product. In no event shall this guide be deemed to supplement, amend or otherwise alter any terms or conditions of any contract.

Extended care and terminal illness waiver riders not available in all states. Extended care waiver is offered under form numbers R6032410NW, R6032410OR and ICC20-R6032420NW. Terminal illness waiver offered under form numbers R6032310NW, R6032310OR and ICC20-R6032320NW. Products issued by MassMutual Ascend Life Insurance Company<sup>SM</sup> (Cincinnati, Ohio), a wholly owned subsidiary of Massachusetts Mutual Life Insurance Company (MassMutual) under contract form numbers ICC24-P1172524NW, P1134618NW, P1112916NW, ICC25-P1470025NW and rider form numbers R6042513NW and ICC25-R6087225NW. Form numbers, features and availability may vary by state. Product may not be available in all states.

**All guarantees subject to the claims-paying ability of MassMutual Ascend Life Insurance Company.**

This content does not apply in the state of New York.

**For producer use only. Not for use in sales solicitation.**

**NOT A BANK OR CREDIT UNION DEPOSIT OR OBLIGATION • NOT FDIC OR NCUA-INSURED • NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY • MAY LOSE VALUE • NOT GUARANTEED BY ANY BANK OR CREDIT UNION**

**∴ MassMutual Ascend**