

Index Summit 6
A winning strategy



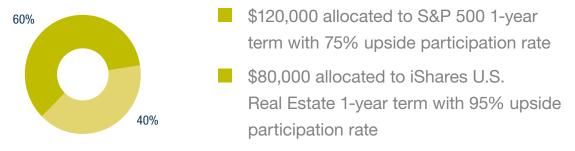
## Upside potential and downside protection can lead to great results

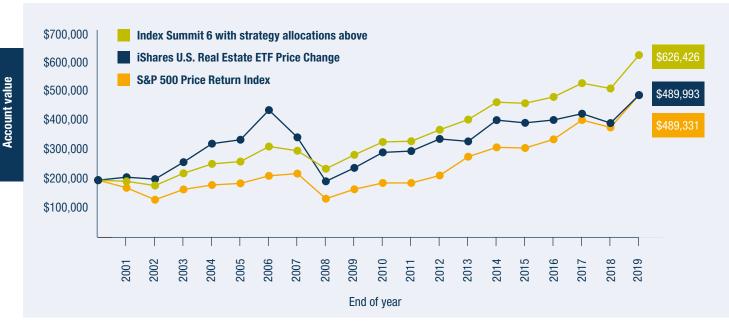
The Index Summit 6® registered index-linked annuity from Great American Life® offers strategies with competitive upside participation rates and a 50% downside participation rate. This means clients can participate in positive index performance while assuming only half the risk of index downturns each term. This unique combination can lead to great results for your clients.

## Hypothetical example

Let's say your client purchased an Index Summit 6 on January 1, 2001 with \$200,000 and allocated funds between the S&P 500 and iShares U.S. Real Estate indexed strategies. The example below uses historical returns to show how the annuity would have performed compared to the underlying index and ETF.

## **Index Summit 6 strategy allocation assumptions**





The example used in this brochure is used for illustrative purposes only. The Index Summit 6 was first offered in May 2019. Please refer to information on subsequent pages for more information.

The Index Summit 6 would have improved performance by more than \$136,000.

## **Annual returns**

	Index Summit 6	iShares U.S. Real Estate ETF	S&P 500 Index
2001	-1.99%	5.06% -13.04%	
2002	-7.35%	-3.13% -23.36%	
2003	23.05%	28.42% 26.38%	
2004	14.31%	24.10%	8.99%
2005	3.09%	4.13%	3.00%
2006	19.45%	29.92%	13.61%
2007	-4.58%	-21.17%	3.52%
2008	-20.47%	-43.33%	-38.48%
2009	19.89%	23.34%	23.45%
2010	15.32%	21.86%	12.78%
2011	0.76%	1.51%	0.00%
2012	11.71%	13.83%	13.40%
2013	9.35%	-2.45%	29.60%
2014	14.57%	21.81%	11.39%
2015	-0.76%	-2.29%	-0.72%
2016	4.64%	2.47%	9.53%
2017	9.69%	5.28%	19.41%
2018	-3.41%	-7.49%	-6.23%
2019	22.30%	24.20%	28.87%
Annualized Return	6.19%	4.82%	4.82%

The example in this brochure is used for illustrative purposes only. It assumes the strategy allocations did not change during the entire period and no withdrawals were taken. Past performance does not guarantee future results.

Data shown is from 1/1/2001 through 12/31/2019. A different set of assumptions would lead to different results, which could be significantly different from the hypothetical strategy returns and values shown in this example. Historical index values are not indicative of the gains and losses that may have been credited to an Index Summit 6 annuity during the same time period. Actual terms end on the 6th and 20th of each month.

Historical values of the S&P 500 are based on the S&P 500 Price Return Index (SPX). This index does not include dividends paid on any of the stocks included in the index. Historical values of the iShares U.S. Real Estate ETF are based on the closing share price of the iShares U.S. Real Estate ETF (IYR). The closing prices of this fund does not reflect dividends paid by the fund.

For purposes of this example, we assume 60% of the initial \$200,000 purchase payment is allocated to an S&P 500 1-year point-to-point strategy and 40% of the initial \$200,000 purchase payment is allocated to an iShares U.S. Real Estate 1-year point-to-point strategy. In the comparison, strategy values and returns are calculated using the same upside participation rates for each term. The actual participation rates that we applied to the Index Summit 6 annuity, which was first offered in May 2019, varied from term to term and ranged from 60% to 120%. Index Summit 6 strategies currently offer a downside participation rate of 50% each term. Future indexed strategies on the Index Summit 6 could offer different downside participation rates.

This example assumes no withdrawals are taken from the annuity. Early withdrawal charges will apply if money is withdrawn during the early withdrawal charge period. Any withdrawal will reduce contract values. In addition, a withdrawal before the end of a term may have a positive or negative impact on the strategy value at the end of the term, which may be significant. Annuities are intended to be long-term products and may not be suitable for all investors. Withdrawals from an annuity contract may have tax consequences. All guarantees are subject to the claims-paying ability of Great American Life.

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