MassMutual Ascend



# Why sell the Index Summit 6?

## A registered index-linked annuity

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Not a bank or credit union deposit or obligation • Not FDIC or NCUA-Insured • Not insured by any federal government agency • May lose value • Not guaranteed by any bank or credit union



With an **Index Summit 6** annuity from MassMutual Ascend, you'll find a simpler way to help achieve your clients' goals.

**For them:**
The opportunity to participate in market growth and reduce exposure to market loss

**For you:**
Service, support and a long-term partnership on which you can rely

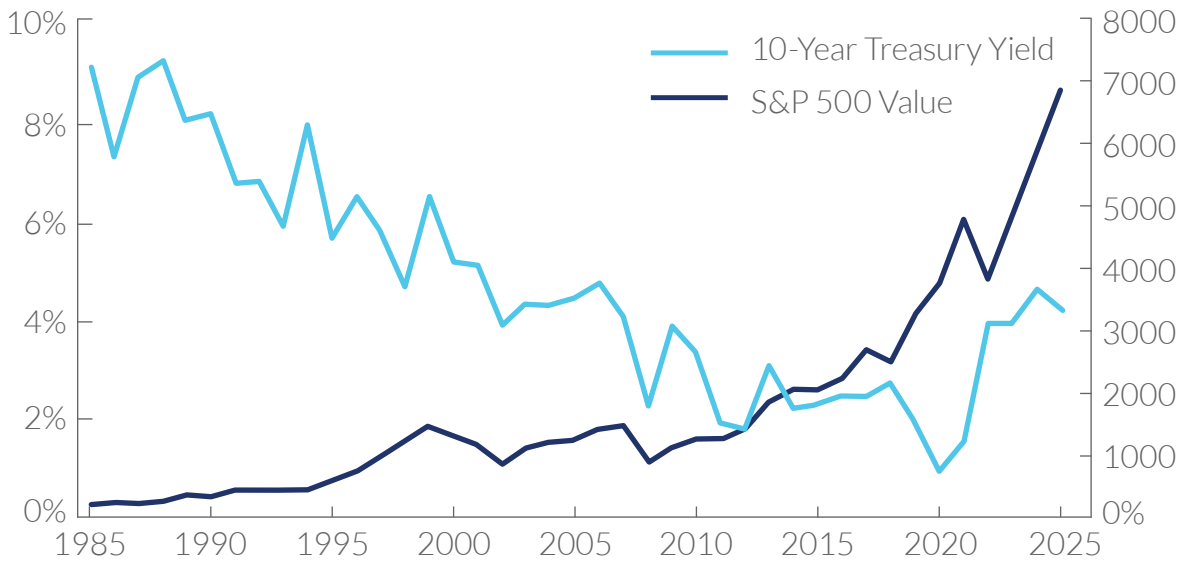
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# Are your clients receiving the protection and growth they need?

Unpredictable equity markets may make fixed income investments look like an attractive way to bring safety and stability to your clients' portfolios. However, interest rates and yields have generally trended down over the last 40 years.

Equity investments offer growth potential, but may be too volatile for individuals with a shorter investment horizon, like those in or near retirement. While the S&P 500® is hovering near all-time highs, there is no knowing where it will go next.




Values as of December 31 of each year.

**Sources:** S&P Dow Jones Indices and https://fred.stlouisfed.org.
Data as of December 31, 2025.



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Early 2020 marked the end of the longest-running bull market in modern history. Unfortunately, when long-run bull markets end, the decline can be dramatic. In fact, the average bear market return since 1929 is -40%.

| Historical Bear Markets | Decline from all time high |
|---|---|
| 1929-1932 | -86% |
| 1937-1942 | -60% |
| 1946-1949 | -30% |
| 1956-1957 | -22% |
| 1961-1962 | -28% |
| 1966 | -22% |
| 1968-1970 | -36% |
| 1973-1974 | -48% |
| 1980-1982 | -27% |
| 1987 | -34% |
| 2000-2002 | -49% |
| 2007-2009 | -57% |
| 2020 | -34% |
| 2022 | -25% |

Average bear market return (1929-2025): -40%

## Low fixed income yields and unpredictable equity markets might have you looking for an alternative solution to help clients accumulate retirement assets.

# Finding the right balance

As a financial professional, part of your job is helping clients find the right balance between safety and growth. So how can you help your growth-focused clients take advantage of positive market performance without exposing them to too much risk? The Index Summit 6® registered index-linked annuity is designed to help clients grow their assets in a tax-efficient way, while maintaining partial protection from market loss.

**THE INDEX SUMMIT 6 REGISTERED INDEX-LINKED ANNUITY OFFERS:**



### Growth opportunity

Clients can allocate their money to indexed strategies that may help them accumulate additional savings without investing directly in the market.



### Tax treatment that allows faster growth

Clients' money may grow at a faster rate since taxes are deferred until they take a withdrawal or annuitize their contract.



### Partial protection from loss

Each indexed strategy limits risk exposure with a floor, buffer or downside participation rate.



### No explicit fees

There are no explicit fees. A charge will apply if your clients take a withdrawal in excess of the penalty-free withdrawal amount during the early withdrawal charge period.



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## A legacy for loved ones

If your clients pass away before the annuity benefit payout begins, their beneficiaries are guaranteed to receive the greater of the account value or the return of premium amount.

## Guaranteed income

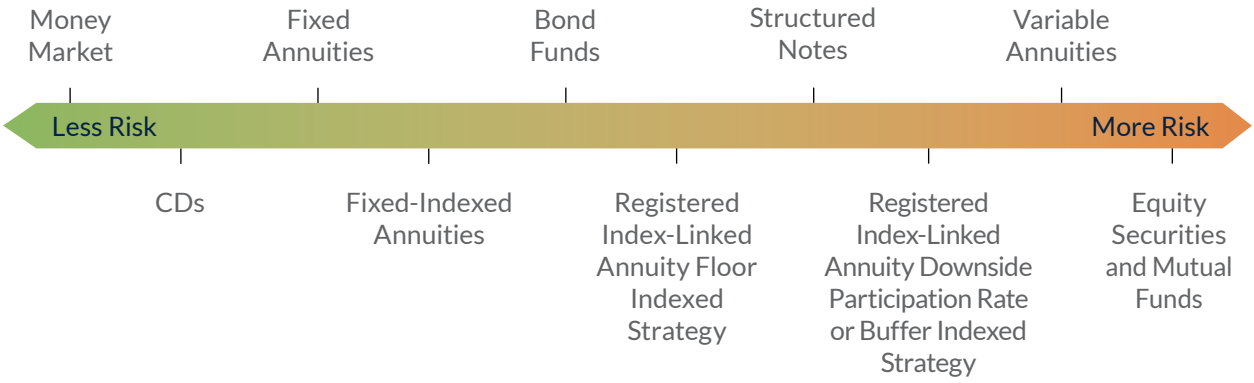
Unlike equity and fixed income investments, the Index Summit 6 provides the opportunity to turn the money your clients have accumulated in their annuity into a guaranteed stream of income that can last for the rest of their lives.

Future indexed strategies on the Index Summit 6 could offer different floors, buffers or downside participation rates.

The Index Summit 6 has a 6-year early withdrawal charge schedule. The Index Summit 6 is a security that can only be sold through a Broker/Dealer that is contracted with MassMutual Ascend Life Insurance Company[SM]. This material must be preceded or accompanied by a prospectus. To obtain a copy of the prospectus, visit MassMutualAscend.com/RILArates.

# An alternative investment to help facilitate growth

As your clients near retirement, they may be considering a number of investment options with varying levels of risk.




The Index Summit 6 is an insurance contract with certain benefits – such as tax deferral and guaranteed lifetime income – that are unique to annuities and cannot be found on many alternative investments. Index Summit 6 may be a good fit for clients who:

- Are interested in higher-risk investments, but aren't interested in investing directly in the market
- Want to reduce their exposure to loss
- Are seeking greater growth opportunity than a fixed-indexed annuity might provide
- Could benefit from tax-deferred growth
- Would like to diversify their earning potential

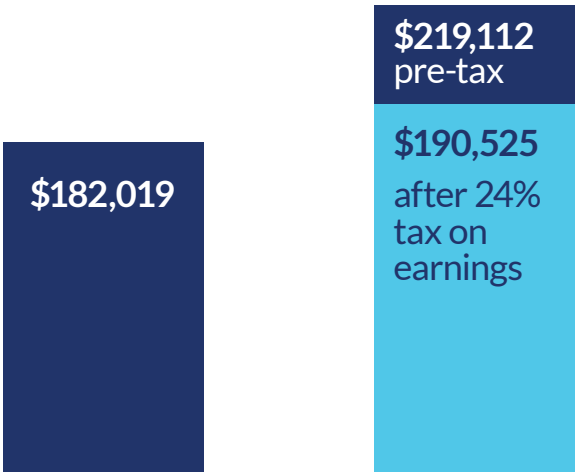
This graphic illustrates generalized risk levels between a variety of investments and insurance contracts. Various factors may impact risk levels.



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# The power of tax deferral

While many investment vehicles are subject to income tax on an annual basis, the Index Summit 6 allows assets to grow tax-deferred. This means returns compound at a faster rate and provide greater earning potential than a taxable investment. The following chart shows how a purchase payment of $100,000 grows in a tax-deferred annuity compared to a taxable product over the course of 20 years.




**After paying a 24% tax on its earnings, the tax-deferred annuity outgrew the taxable product by more than $8,000.**

This graph assumes the taxable product and the tax-deferred annuity grow at an annual rate of 4%. This is a hypothetical scenario for illustration purposes only, and does not reflect interest rates of any specific annuity offered by MassMutual Ascend. The rate of return presented does not represent a guaranteed rate.

This graph assumes the investing party has a marginal tax bracket of 24%. In 2025, the 24% tax bracket for a married couple applies to taxable income over $211,400 and not over $403,550. Capital gains and dividend tax rates may be lower than the 24% illustrated rate and change the comparison results. Clients should consider their current and anticipated tax brackets in making investment decisions, as they may also impact comparison results. Certain qualified investments, such as a traditional IRA, offer an upfront tax deduction or exclusion for contributions. Other qualified investments, such as a Roth IRA, offer a tax exclusion for earnings. The value of these additional benefits is not illustrated. If clients are under age 59½, the taxable amount withdrawn from a qualified or non-qualified annuity is generally subject to a 10% federal penalty tax.

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# Easier recovery from loss with reduced market exposure

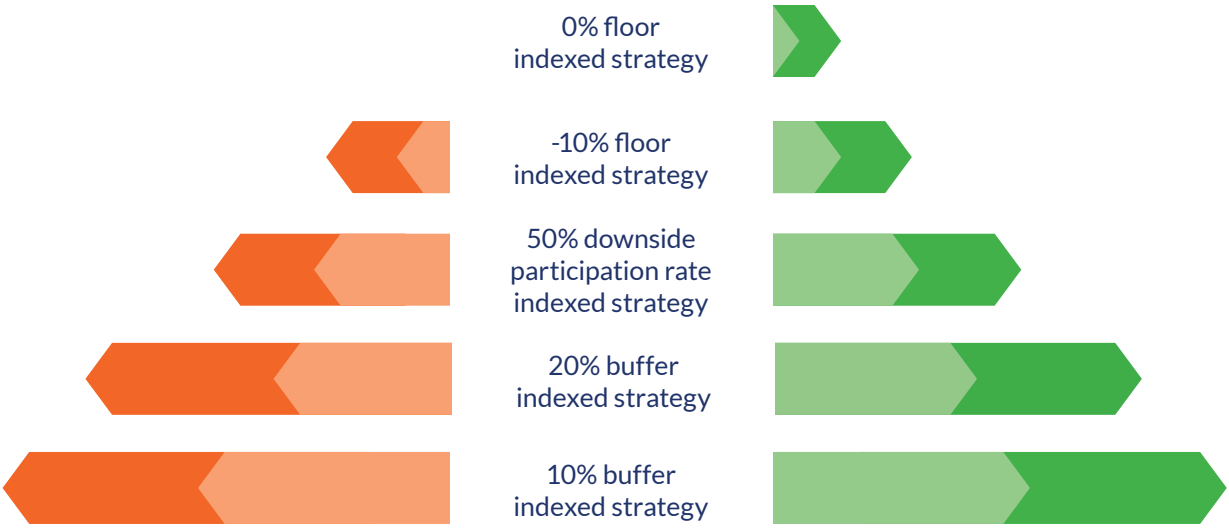
When market volatility hits, it can take a significant return to recover from loss – and as your clients near retirement, they may not have time to rebuild those lost savings. Take a look at the returns that would be required to break even after various market downturns.

| Market Loss | Required Return |
|---|---|
| -10% | 11% |
| -20% | 25% |
| -30% | 43% |
| -40% | 67% |
| -50% | 100% |
| -60% | 150% |
| -70% | 233% |

The Index Summit 6 offers indexed strategies with several types of downside protection: 0% floor, -10% floor, 50% downside participation rate, 20% buffer and 10% buffer. All types of indexed strategies provide market-linked growth potential and partial to complete downside protection, which can make it easier to recover from market downturns.

## Managing risk and reward with indexed strategies

Like with most investments, with greater risk comes greater opportunity for reward. With several types of downside protection to choose from, your clients can align their strategy allocations to their risk tolerance.




The graphic above is a generalized representation of upside potential in exchange for downside risk – upside potential rates are subject to many factors and may vary.



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## Determining Strategy Value

To determine strategy values, we first calculate the index percentage change by comparing the index value at the end of a term to the index value on the first day of the term.

If the index change is positive, we apply the applicable cap, upside participation rate, trigger rate, and in some cases, an upside participation rate and cap for the term.

If the change is negative, for all strategies except those with a dual performance trigger, we apply the -10% floor, 50% downside participation rate, 20% buffer or 10% buffer. If the change is negative for a strategy with a dual direction trigger, the strategy value will decrease if the index loss exceeds the buffer for the term.

**Please note that indexed strategy values during a term are calculated daily. The method used to calculate daily values differs from that used at the end of a term. For more information on daily value calculation, please see the product prospectus.**

Future indexed strategies could offer different floors, buffers or downside participation rates.





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# Diversification with multiple indexed strategy options

Index Summit 6 offers growth opportunity with strategies that earn returns based on the following index and exchange traded funds (ETFs):

- **S&P 500® Index:** Includes stocks issued by 500 of the top companies in leading industries of the U.S. economy.
- **Russell 2000:** Measures the performance of about 2,000 small-cap U.S. equities.
- **iShares MSCI EAFE ETF:** Seeks to track the investment results of an index composed of developed market equities, including those in Europe, Australia, Asia and the Far East.
- **iShares U.S. Real Estate ETF:** Seeks to track the performance of the Dow Jones U.S. Real Estate Capped Index, which is composed primarily of U.S. equities in the real estate sector and real estate investment trusts (REITs).
- **SPDR Gold Shares ETF:** Designed to reflect the market value of gold bullion.
- **First Trust Barclays Edge Index:** Seeks to provide equity and fixed income exposure through a blend of the Capital Strength Index™ and Value Line Dividend Index™ and Barclays' US 2-year Treasury Futures, 5-year Treasury Futures and 10-year Note Futures Indexes while aiming to control risk by maintaining a volatility target at or below 7%. Since the index is on an excess return basis (i.e., it returns the index performance in excess of risk-free rates), the risk free return is deducted from the equity underliers. The risk free rate used in this calculation is the U.S. Fed Funds Rate published by the Federal Reserve of New York (ticker: FEDL01) for each day divided by 360. No such adjustment is needed to the US Treasury futures indexes as these securities returns are naturally on an excess return basis.

Strategies linked to the S&P 500® Index (SPX), the Russell 2000 Index (RTY), the iShares MSCI EAFE ETF (EFA), the iShares U.S. Real Estate ETF (IYR), and the SPDR Gold Shares ETF (GLD) provide returns based, in part, on the change in the price of the Index or ETF. The price change does not include dividends that might be paid on the underlying investments of the Index or ETF.

Strategies linked to the First Trust Barclays Edge Index (FTEDGE7) provide returns based, in part, on the change in net asset value of the underlying investments of the Index. The net asset value change includes dividends that might be paid on the underlying investments of the Index.

Not all strategies available with all indexes and ETFs. See Product Overview for strategy availability.

# Frequently asked questions

### What are the contracting and training requirements to offer an Index Summit 6 annuity?

In order to sell the Index Summit 6, you must hold insurance and securities licenses. The Index Summit 6 can only be sold through a Broker/Dealer that is contracted with MassMutual Ascend.

### Is there a mortality and expense charge?

No, your clients will not pay a mortality and expense charge. All their money goes to work for them.

### Are there any other administrative charges?

There are no explicit fees.

Early withdrawal charges apply if a withdrawal in excess of the penalty-free amount is taken during the early withdrawal charge period. Please note that indexed strategy values during a term are calculated daily. The method used to calculate daily values differs from that used at the end of a term, and any partial withdrawal would have a proportional effect on the investment base.

### Does this product offer subaccounts like traditional variable annuities?

No, your clients' money is not invested in subaccounts. Instead, the Index Summit 6 offers indexed strategies to help your clients accumulate money for retirement, while providing partial protection from market downturns.

### Are there any riders available?

Index Summit 6 includes extended care and terminal illness waiver riders. These waiver riders allow clients to withdraw their money without incurring an early withdrawal charge when certain criteria are met. There are no charges for these riders. Availability may vary by state.

### Where can I find the prospectus for this product?

The prospectus is available on MassMutualAscend.com/RILArates. Please keep in mind the prospectus must accompany any marketing materials you present to a client.



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# MassMutual Ascend

## Taking financial futures above and beyond

At MassMutual Ascend, we are committed to going above and beyond – so when it comes to your financial future, the impossible feels possible.

As a leading provider of annuities, the status quo isn't a status we ever want. We'll always be in pursuit of better.

Our "A++" rating by AM Best follows more than 40 consecutive years of an "A" or higher rating. This means you can have confidence knowing we'll be here when you need us. We are a wholly owned subsidiary of MassMutual, one of the largest life insurance companies in the U.S., founded in 1851.

And finally, everything we do is rooted in a culture of service. From our people to our technology, we strive to always provide you with what you need, when you need it so you can navigate your future with confidence.

**Learn more at MassMutualAscend.com.**

# Index Summit 6
## product details

| | |
|---|---|
| **ISSUE AGES** | **Qualified:** 0–80<br>**Non-qualified:** 0–80<br>**Inherited IRA:** 0–75<br>**Inherited non-qualified:** 0–75 |
| **PURCHASE PAYMENTS** | Issued with a single purchase payment. Subsequent purchase payments accepted in the first two contract months.<br>• **Minimum:** Initial purchase payment: $25,000; additional purchase payments: $10,000<br>• **Maximum:**$1 million without prior Home Office approval |
| **FEES** | There are no explicit fees. |
| **CREDITING STRATEGIES** | The owner selects from two types of crediting strategies: a **declared rate strategy** and **indexed strategies**. At the end of each term, the owner may have the opportunity to reallocate funds among the available strategies. To reallocate funds, the owner must submit a strategy selection form prior to the end of the term. Unless the owner reallocates funds at the end of a term, funds are automatically applied to the same strategy (if available) for the next term. See product prospectus for more information on default strategy reallocations.<br>Product availability, strategy availability and strategy feature availability may vary by state and by distribution. For information specific to your state, please refer to the Product Rate Sheet. |
| **CAP CONTROL** | Cap Control is a feature on select indexed strategies that limits how much cap rates for renewal terms can increase or decrease from the initial term. Cap Control indexed strategies available on this product have six one-year terms. The Cap Control guarantees that cap rates for renewal terms will be set within a defined range of the cap for the initial term.<br>For more information on Cap Control strategies, please refer to the Product Overview. |
| **PERFORMANCE LOCK** | Performance lock is a feature that allows clients to lock in indexed strategy gains and limit further losses for a term. Performance lock is an election to lock in the daily value percentage through the end of a term. A performance lock election for a term can take effect on the first market close following our receipt of a request in good order. Once we receive a request in good order, a performance lock election for a term cannot be revoked or changed and clients will not be able to reallocate a performance locked 1-year indexed strategy until the end of the term. If a client makes a performance lock election for a Cap Control strategy, they cannot reallocate to a different strategy after a performance lock election before the end of the sixth one-year term. |



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**PERFORMANCE LOCK (CONT.)**

If a client makes a performance lock election for a 2-year, 3-year or 6-year strategy, the term will always end on the next anniversary of the term start date even if it otherwise would have continued for one or more additional years. Performance lock is only available on select strategies. For specific strategy availability, please see the Product Overview.

*On a specific request, a client may delay their performance lock election to the second market close following our receipt of the request in good order. A client will not be able to know whether the locked daily value percentage will be lower or higher on that second market close.*

**INDEXED STRATEGY VALUES**

The value of an indexed strategy changes from day to day throughout each term. The method used to calculate the strategy value depends on whether the value is being calculated at the end of a term or during a term.

For all strategies except the trigger strategies, at the end of a term, the value of an indexed strategy is increased (subject to the upside participation rate and/or cap) for any rise in the applicable index/ETF over the term, or decreased (subject to the floor, buffer or downside participation rate) for any fall in the applicable index/ETF over the term.

For strategies with a performance trigger, the trigger rate is credited when index performance is positive or level over the term, or decreased (subject to the buffer) for any fall in the applicable index/ETF over the term.

For strategies with a dual performance trigger, the trigger rate is credited when index performance is positive, level, or when the index loss does not exceed the buffer over the term, or decreased when the index loss exceeds the buffer over the term.

**Before the end of a term, the value of an indexed strategy is increased or decreased by the daily value percentage. The daily value percentage is not tied directly to the underlying index, but is based on the prices of hypothetical options related to the index, adjusted for the costs of acquiring and exiting such options.**

The prospectus contains more information about the risks of investing in this contract, how withdrawals affect strategy values, a more detailed explanation of how strategy values are calculated and examples of such calculations.

**PENALTY-FREE WITHDRAWALS**

During the first contract year, 10% of the purchase payments may be withdrawn without an early withdrawal charge. After the first contract year, 10% of the account value as of the most recent contract anniversary may be withdrawn without an early withdrawal charge.

**EARLY WITHDRAWAL CHARGES**

An early withdrawal charge is applied to surrenders and withdrawals that exceed the penalty-free withdrawal allowance during the first six contract years.

| **Contract year** | 1 | 2 | 3 | 4 | 5 | 6 | 7+ |
|---|---|---|---|---|---|---|---|
| **Early withdrawal charge** | 8% | 7% | 6% | 5% | 4% | 3% | 0% |

**PAYOUT OPTIONS**

The following options are available following the first contract year: fixed period payout, life payout, life payout with payments for at least a fixed period, and joint and one-half survivor payout.

**DEATH BENEFIT VALUES**

The death benefit amount is the greater of the account value or the purchase payments, reduced proportionally for all withdrawals, but not including amounts applied to pay early withdrawal charges. In either case, it is reduced by premium tax or other taxes not previously deducted.





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Annuities are intended to be long-term products and may not be suitable for all investors. Withdrawals from an annuity contract may have tax consequences.

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