Establish an IRA annuity for your clients with three easy steps

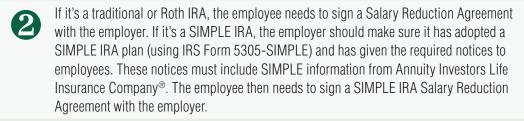
With Annuity Investors Life Insurance Company®, setting up an IRA annuity for your clients is as easy as 1-2-3!

Payroll deduct IRA

Available for traditional, Roth and SIMPLE IRAs.

These are established through the employer, who determines the contribution dates. Here are some tips to ensure smooth processing:







Note: We have the option for funds to be wired to us. The employer needs to select this option on the Employer Information Form. Upon selection, we will send instructions to the employer for wire deposits.

Bank draft IRA

Available for traditional and Roth IRAs.

An individual can set up a bank draft IRA directly with us. To avoid not in good order issues:

- Select the product that best meets your client's individual needs, and submit the application as you normally would.
- Don't forget the Bank Draft Form and a voided check. If funds are coming from a business account, we need a letter from the authorized signer of the account stating what the funds are being used for. Note that the Bank Draft Form must be signed by the person whose name is on the account.
- We can only draft on a monthly basis. The client needs to specify the exact day of the month to draft funds.
- **Note:** We can set up the draft to come from a savings account. If a savings account is selected, validation that the account is established is required. A deposit slip works best for this method.

That's all there is to it! Contact your Annuity Investors Life Insurance Company® Direct Connect Team representative at **DirectConnectTeam@gaig.com** or (800) 438.3398, ext. 17197 for questions and product support, or visit **www.Write403bDirect.com** to get started.

